Patricia M. French Senior Attorney



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July 12, 2005

BY OVERNIGHT DELIVERY AND E-FILE

Mary L. Cottrell, Secretary Department of Telecommunications and Energy One South Station Boston, MA 02110

Re: Bay State Gas Company, D.T.E. 05-27

Dear Ms. Cottrell:

Enclosed for filing, on behalf of Bay State Gas Company ("Bay State"), please find Bay State's responses to the following Record Requests:

From the Attorney General:

RR-AG-1	RR-AG-3	RR-AG-8	RR-AG-11	RR-AG-12
RR-AG-13	RR-AG-14	RR-AG-15	RR-AG-18	RR-AG-21
RR-AG-22	RR-AG-23	RR-AG-27		

From the Department:

RR-DTE-3	RR-DTE-4	RR-DTE-6	RR-DTE-8	RR-DTE-9
RR-DTE-10	RR-DTE-11	RR-DTE-12	RR-DTE-13	RR-DTE-24
RR-DTE-25				

Please do not hesitate to telephone me with any questions whatsoever.

Very truly yours,

Patricia M. French

cc: Per Ground Rules Memorandum issued June 13, 2005:

Paul E. Osborne, Assistant Director – Rates and Rev. Requirements Div. (1 copy) A. John Sullivan, Rates and Rev. Requirements Div. (4 copies) Andreas Thanos, Assistant Director, Gas Division (1 copy) Alexander Cochis, Assistant Attorney General (4 copies) Service List (1 electronic copy)

RESPONSE OF BAY STATE GAS COMPANY TO RECORD REQUESTS FROM THE ATTORNEY GENERAL D.T.E. 05-27

Date: July 12, 2005

Responsible: Danny G. Cote, General Manager

RR-AG-1: Did Bay State Gas ever contact the Company responsible for the coatings

on the Company's distribution system to discuss coating failures?

Response: The Company has no specific knowledge of Bay State contacting the

company or companies responsible for the coatings on the Company's

unprotected steel mains and services.

RESPONSE OF BAY STATE GAS COMPANY TO RECORD REQUESTS FROM THE ATTORNEY GENERAL D.T.E. 05-27

Date: July 12, 2005

Responsible: Danny G. Cote, General Manager

RR-AG-3: Provide title and job description of Harris Marple.

Response: Harris Marple is Senior Vice President of NiSource. Specifically, the

General Managers of Bay State Gas Company, Northern Utilities, Northern Indiana Public Service, Columbia Gas of Ohio, Kentucky, Pennsylvania and Maryland; Kokomo Gas and Northern Indiana Fuel and

Light report to Mr. Marple. In addition, all support and technical operations and new business process leaders report to him.

RESPONSE OF BAY STATE GAS COMPANY TO RECORD REQUESTS FROM THE ATTORNEY GENERAL D.T.E. 05-27

Date: July 12, 2005

Responsible: Stephen H. Bryant, President

RR-AG-8: Will increase in plant (bare-steel) increase the percentage of expense

allocated to BSG under the 3-part formula?

Response: Holding all other things constant, an increase in the amount of Bay State

plant investment will increase the amount of expense allocated to Bay State. The same was true for Northern – NH during the 1990's, when Northern was engaged in an accelerated steel replacement program in

NH.

RESPONSE OF BAY STATE GAS COMPANY TO RECORD REQUESTS FROM THE ATTORNEY GENERAL D.T.E. 05-27

Date: July 12, 2005

Responsible: Stephen H. Bryant, President

RR-AG-11: Who installed Metscan devices - outside or inside people?

Response: Both the Metscan devices and the Itron devices were installed were

installed using Company employees.

RESPONSE OF BAY STATE GAS COMPANY TO RECORD REQUESTS FROM THE ATTORNEY GENERAL D.T.E. 05-27

Date: July 12, 2005

Responsible: Stephen H. Bryant, President

RR-AG-12: Provide information on how company booked refunds to customers related to Metscan devices during the test year.

Response: The customer refunds that were related to the removal of the Metscan

device and installation of the Itron device were capitalized as part of the

Itron installation.

RESPONSE OF BAY STATE GAS COMPANY TO RECORD REQUESTS FROM THE ATTORNEY GENERAL D.T.E. 05-27

Date: July 12, 2005

Responsible: Stephen H. Bryant, President

RR-AG-13: Did Fleet provide cash or some other form of compensation for the

Metscan reading devices in 1998?

Response: Fleet provided cash to Bay State.

RESPONSE OF BAY STATE GAS COMPANY TO RECORD REQUESTS FROM THE ATTORNEY GENERAL D.T.E. 05-27

Date: July 12, 2005

Responsible: Stephen H. Bryant, President

RR-AG-14: Relating to RR-AG-13, was compensation received back by the Company

greater than the value held on the books?

Response: The compensation that Bay State received was equal to the net book

value of the meter reading equipment.

RESPONSE OF BAY STATE GAS COMPANY TO RECORD REQUESTS FROM THE ATTORNEY GENERAL D.T.E. 05-27

Date: July 12, 2005

Responsible: Stephen H. Bryant, President

RR-AG-15: Was a cost-benefit analysis provided at the time Metscan was leased? If

so, provide.

Response: Attachments RR-AG-15 (a), RR-AG-15 (b) and RR-AG-15 (c) are cost

benefit analyses for the three Metscan leases.

Attachment RR-AG-15 (a)

Bay State Gas Company Utility Business Segment Massachusetts Lease Versus Own Analysis Company Owned Metscan Devices

Fleet Capital Leasing

Total PV cost of leasing	NPV cash flows (outflows) inflows	Cash flows (outflows) inflows	Depreciation exp before fax Depreciation exp after tax Depreciation tax benefit (inflow)	Purchase option price	Lease exp before tax Lease exp tax benefit Lease exp after tax	Tax on gain sale asset (outflow)	Assel book value	2. NPV of Leasing	Total MAV of owning	APV cach (outflows) inflows	Oscal bacQuite (outflow) Cepreciation exp before tax Depreciation exp after tax Depreciation tax benefit inflow	s Company 14 05-27 1-AG-15 (a) age 2 of 11
(10,437,642)		(982,29)	3			w) (982,292)	18,077,749		(13,068,229)		(18,077,749)	0
2)	(982,282) (1,060,283) (977,489) (901,161) (830,783) (765,920) (784,516) (785,538) (733,417) (676,147)	(982,292) (1.150,089) (1.150,089) (1.160,089) (1.150,089) (1.150,089) (1.277,790) (1.405,491) (1.405,491) (1.405,491)			(1,892,372) 742,283 (1,150,089)	2)	w		9)	(18,077,748) 1,657,845 1,465,384	4,584,762 2,786,389 1,798,373	
	(977,489)	(1,150,089)	·		(1,892,372) 742,283 (1,150,089)					1,465,384	4,395,495 2,671,362 1,724,133	2
	(901,161)	(1,150,089)			(1,882,372) (1,882,372) (1,892,372) (2,102,493) (2,312,614) (2,312,614) (2,312,614) (1,122,283 742,283 742,283 824,703 807,123 807,123 907,123 (1,150,089) (1,150,089) (1,277,790) (1,405,491) (1,405,491) (1,405,491)					867,414	2,822,231 1,715,211 1,107,020	3
	(830,793)	(1,150,089) ((1,892,372) (742,283 (1,150,089) (555,232	1,959,522 1,190,900 768,623	4
	(765,920)	(1,150,089) ((1,892,372) (742,283 (1,150,089) (349,475	1,337,833 813,068 524,765	5
	(784,516)	1,277,790) (1			2,102,493) (2 824,703 1,277,790) (1					114,069	473,656 287,864 185,792	8
	(795,538)	(405,491) (1			312,614) (2, 907,123 ,405,491) (1,					0	000	7
	(733,417) (,405,491) (1,-			312,614) (2.1 907,123 (405,491) (1,4					0	000	8
				÷						0	000	9
	(2,529,951)	(5,704,380)		(4,298,889)	(2,312,614) 907,123 (1,405,491)					0	000	10
	137,893	337,248	859,778 1,375,644 522,530 836,048 337,248 539,597					-		0	000	-1
	203,401	539,597	1							6	000	12
	112,511	323,758	825,387 501,629 323,758							0	0 0 0	13
	62,235	194,255	495,232 300,977 194,255							0	000	14
	57,376	194,255	495,232 300,977 194,255							0	0 0	15
	26,448	87,127	247,616 150,489 97,127							o	000	16
										0	000	17
										0	000	18
										٥	0	19
										0	000	20

Total Net Savings

(2,630,587) 14.55%

Bay State Gas Company Utility Business Segment Massachusetts Lease Versus Own Analysis Company Owned Metscan Devices

Net earnings per share impact (unfav)lav	After tax earnings impact purchase After tax earnings impact lease	Pretax earnings per share impact (unfav)fav	No. of shares outstanding 13,5	are impact	retax ofmings impact	Lose parent Lose p	Эпомо	re impact	Pretax earnings impact	Marion Attains and State of the State of th	Purchase
0.032	(0.117) (0.085)	0.053	13,508,974	(0.140)	1,892,372	1,692,372 0 0	13,508,974	(0.193)	2,607,497	1,547,936 1,059,561	
0.028	(0.113) (0.085)	0.046		(0.140)	1,882,372	1,892,372 0 0		(0.186)	2,508,274	1,547,936 960,338	
0,023	(0.108) (0.085)	0.038		(0.140)	1,892,372	1,892,372 0 0		(0.178)	2,409,051	1,547,936 861,116	
0.019	(0.104) (0.085)	0.031		(0.140)	1,892,372	1,892,372 0 0		(0.171)	2,309,829	1,547,936 761,893	
0.014	(0.099) (0.085)	0.024		(0.140)	1,892,372	1,892,372 0 0		(0.164)	2,210,606	1,547,936 662,670	
900	(0.095)	0.000		(0.156)	2,102,493	2,102,493		(0.156)	1		
(0.013)	(0.091) (0.104)	(0.022)		(0.171)	2,312,614	2,312,614 0 0		(0.349)	2,012,161	1,547,936 464,225	
(0.018)	(0.086) (0.104)	(0.029)		(0.171)	2,312,014	2,312,614 0 0		(0.142)	1,912,938	1,547,936 365,002	
(0.022)	(0.082) (0.104)	(0.037)		(0.171)	2,312,014	2,312,614		(0.134)	1,013,713	1,547,936 265,780	
0.02	(0.077) (0.104)	(0.044)		(0.171)	2,312,014	2,312,614		(0.121)	(14,400	1,547,936	
0.00	(0.087)	0.060		(100.0)	h10/260	0 358,241 333,773		(0.1(1)	1,00,001	1,423,266 1,175,128 75,326 0	
220	(0.053)	0.038				358,241 303,430		(1,007)	(70,120	1,175,128 0	
0.020)	0.000	(0.047)				0 358,241 273,087		0.000	0000	000	
C C C	(0.027)	(0.044)				0 358.241 242,744		0.000	0000	00	
	(0.026)	(0.042)			8	0 358,241 212,401		The second secon	0000	000	
	0.000	(0.040)		(0.040)	1	358,241 182,058		2000000	000 0	000	
(0.040)	0.000	(0.038)		9	- #	0 358,241 151,715			0 000	000	
0.000	0.000	(0.036)			- 8	0 358,241 121,372 478,613			0.000	000	
10000	0.000 (0.020)	(0.033)			(0.033)	0 358.241 91,029 449,270		- it is a position of the contract of the cont	0.000	000	
The second second	0.000	(0.031)			(0.031)	0 358,241 60,888 418,927			0.000	000	

Bay State Gas Company Utility Business Segment Massachusetts Lease Versus Own Analysis Company Owned Metscan Devices Pretax Cashflows

NPV	NPV of pretax cashflows	Total pretax cash flows	Pretax interest expense	NPV	NPV of pretax cashflows	MTotal pretax cash flows	e Premax lease and gain tax	SDESEMENT rate	Comp .E. 09 AG-19 Je 4 d	oany 5-27 5 (a) of 11
(18,077,749)				(16,296,731)	(982,292)	(982,292)	(982,292)	0.084 <i>7</i> 0		
	(1,411,621)	(1,531,185)	(1,531,185)		(1,744,604)	(1,892,372)	(1,892,372)	.		
	(1,301,393)	(1,531,185)	(1,531,185)		(1,608,374)	(1,892,372)	(1,892,372)	2		70
	(1,199,772)	(1,531,185)	(1,531,185)		(1,482,783)	(1,892,372)	(1,892,372)	ယ		Pretax Cashflows
	(1,411,621) (1,301,393) (1,199,772) (1,106,087) (1,019,717)	(1,531,185) (1,531,185) (1,531,185) (1,531,185) (1,53	(1,531,185) (1,531,185)		(982,292) (1,744,604) (1,608,374) (1,482,783) (1,366,998) (1,260	(982,292) (1,892,372) (1,892,372) (1,892,372) (1,892,372) (1,892,372) (2,102,493) (2,312,614) (2,312,614)	(982,292) (1,892,372) (1,892,372) (1,892,372) (1,892,372) (1,892,372) (2,102,493) (2,312,614) (2,312,614) (2,312,614)	4		SWS
	(1,019,717)	(1,531,185)	(1,531,185)		(1,260,254)	(1,892,372)	(1,892,372)	5		
	(940,091)	(1,531,185)	(1,531,185)		(1,290,853)	(2,102,493)	(2,102,493)	6		
	(940,091) (866,683)	(1,531,185)	(1,531,185)		(1,308,988)	(2,312,614)	(2,312,614)	7		
	(799,007)	(1,531,185)	(1,531,185)		(1,206,774)	(2,312,614)	(2,312,614)	8		
	(736,616)	1,185) (1,531,185) (1,531,185) (1,531,185) (1,531,185)	(1,531,185)		(1,112,542)	(2,312,614)	(2,312,614)	9		
	(8,696,762)		(1,531,185) (18.077,749)		1,254) (1,290,853) (1,308,988) (1,206,774) (1,112,542) (2,932,269)	(6,611,503)				

\$1,781,018

Pretax savings

Bay State Gas Company Utility Business Segment Massachusetts IRR of Lease Proposal Company Owned Metscan Devices

Fleet Capital Leasing

Months		65	53	
Outflows	(18,077,749)			
Inflows	157,698	10,250,346	10,214,046	4,447,858
Net cash flows	(17,920,052)	10,250,346	10,214,046	4,447,858
RR	5.76%			
		31		
pmt 1st 66 mo.s	157,698		_	(17,920,052)
pmt 2nd 66 mo.s	192,718		65	157,698
еро	4,255,141		65	192,718
5% restock	(903,887)			2,181,270
11% residual	1,988,552			5.65%
				A1 000 000
				1 (17,920,052)
			65	157,698
			53	192,718
				4,491,607
			,	5.76%

Bay State Gas Company Utility Business Segment Massachusetts FASB 13 Operating lease Criteria Company Owned Metscan Devices

Bay State Gas Company D.T.E. 05-27 Attachment RR-AG-15 (a) Page 6 of 11

Fleet Capital Leasing

Periods (Months)	11	65	66							
1. NPV of lease pmts:										
Fair Market Value of Asset	18,077,749									
Lease payments less: executory costs Net (outflows)/inflows	157,698 (7,885) 149,813	157,698 (7,885) 149,813	1,096,605 (9,636) 1,086,969							
NPV of lease pmts not to exceed	15,817,500 16,269,974	87.50% 90.00%	ок							
2. Remaining life of asset after lease:										
Remaining asset life (years) Lease duration (years) Lease duration as % of asset Remaining life after lease (years)	et life	19 11.00 59% 8								
Remain life as % of asset life	*	41%	ок							
3. Ownership of asset being	ng leased									
Lessee (BSG) has no equity	position in the	e asset	ок							
4. End of lease bargain pu	rchase optior	1								
There is no end of lease pur	rchase option		ок							

Assumptions	
Lease payments	1,892,372
Alt Borrowing rate	6.5%
Executory expense % of lse pmt	5%
Term of lease in years	11

FASB 13 Calc'n	
FMV	18,077,749
NPV of lease pmts	15,817,500
NPV of lease pmts NPV of lease pmt / FMV as	87.50%

Bay State Gas Company D.T.E. 05-27 Attachment RR-AG-15 (a) Page 7 of 11

Alt borrowing rate: 7 yr T @ 5.92 + 60bp= 6.52%

			_			Present	P.V. of	Q t.
			Executory	Restocking	Total	Value	Total	Cash
Mor		Payment	Expense	Fee	Payment C140 942 75	Factor 0.9946	Payment \$149,003.16	Flows \$149,812.75
	- 1	\$157,697.63 \$157,697.63	\$7,884.88 \$7,884.88	\$0.00 0.00	\$149,812.75 149,812.75	0.9892	148,197.95	149,812.75
	2	\$157,697.63	\$7,884.88	0.00	149,812.75	0.9839	147,397.10	149,812.75
	4	\$157,697.63	\$7,884.88	0.00	149,812.75	0.9786	146,600.57	149,812.75
	5	\$157,697.63	\$7,884.88	0.00	149,812.75	0.9733	145,808.34	149,812.75
	6	\$157,697.63	\$7,884.88	0.00	149,812.75	0.9680	145,020.40	149,812.75
	7	\$157,697.63	\$7,884.88	0.00	149,812.75	0.9628	144,236.71	149,812.75
	8	\$157,697.63	\$7,884.88	0.00	149,812.75	0.9576	143,457.26	149,812.75
	9	\$157,697.63	\$7,884.88	0.00	149,812.75	0.9524	142,682.02	149,812.75
	10	\$157,697.63	\$7,884.88	0.00	149,812.75	0.9473	141,910.97	149,812.75
	11	\$157,697.63	\$7,884.88	0.00	149,812.75	0.9421 0.9370	141,144.09 140,381.35	149,812.75 149,812.75
	12	\$157,697.63	\$7,884.88 \$7,884.88	0.00 0.00	149,812.75 149,812.75	0.9370	139,622.73	149,812.75
	13 14	\$157,697.63 \$157,697.63	\$7,884.88	. 0.00	149,812.75	0.9269	138,868.22	149,812.75
	15	\$157,697.63	\$7,884.88	0.00	149,812.75	0.9219	138,117.78	149,812.75
	16	\$157,697.63	\$7,884.88	0.00	149,812.75	0.9170	137,371.39	149,812.75
	17	\$157,697.63	\$7,884.88	0.00	149,812.75	0.9120	136,629.04	149,812.75
	18	\$157,697.63	\$7,884.88	0.00	149,812.75	0.9071	135,890.70	149,812.75
	19	\$157,697.63	\$7,884.88	0.00	149,812.75	0.9022	135,156.35	149,812.75
	20		\$7,884.88	0.00	149,812.75	0.8973	134,425.97	149,812.75
	21	\$157,697.63	\$7,884.88	0.00	149,812.75	0.8924	133,699.54	149,812.75
	22	\$157,697.63	\$7,884.88	0.00	149,812.75	0.8876	132,977.03	149,812.75
	23		\$7,884.88	0.00	149,812.75	0.8828	132,258.42	149,812.75
	24	\$157,697.63	\$7,884.88	0.00	149,812.75	0.8781	131,543.70 130,832.84	149,812.75 149,812.75
	25 26	\$157,697.63 \$157,697.63	\$7,884.88 \$7,884.88	0.00	149,812.75 149,812.75	0.8733 0.8686	130,032.04	149,812.75
	27	\$157,697.63	\$7,884.88	0.00	149,812.75	0.8639	129,422.63	149,812.75
	28	\$157,697.63	\$7,884.88	0.00	149,812.75	0.8592	128,723.24	149,812.75
	29	\$157,697.63	\$7,884.88	0.00	149,812.75	0.8546	128,027.62	149,812.75
	30		\$7,884.88	0.00	149,812.75	0.8500	127,335.76	149,812.75
	31	\$157,697.63	\$7,884.88	0.00	149,812.75	0.8454	126,647.64	149,812.75
	32	\$157,697.63	\$7,884.88	0.00	149,812.75	0.8408	125,963.24	149,812.75
	33	\$157,697.63	\$7,884.88	0.00	149,812.75	0.8363	125,282.54	149,812.75
	34	\$157,697.63	\$7,884.88	0.00	149,812.75	0.8317	124,605.52	149,812.75
	35		\$7,884.88	0.00	149,812.75	0.8272	123,932.15	149,812.75
	36	\$157,697.63	\$7,884.88	0.00	149,812.75	0.8228	123,262.43	149,812.75
	37		\$7,884.88	0.00	149,812.75	0.8183	122,596.32	149,812.75
	38		\$7,884.88	0.00	149,812.75	0.8139	121,933.81	149,812.75
	39	1	\$7,884.88	0.00	149,812.75	0.8095	121,274.89 120,619.52	149,812.75 149,812.75
	40	1	\$7,884.88	0.00 0.00	149,812.75 149,812.75	0.8051 0.8008	119,967.69	149,812.75
	41 42	1	\$7,884.88 \$7,884.88	0.00	149,812.75	0.7965	119,319.39	149,812.75
	43	,	\$7,884.88	0.00		0.7922	118,674.59	149,812.75
	44		\$7,884.88	0.00		0.7879	118,033.28	149,812.75
	45	I	\$7,884.88	0.00		0.7836	117,395.43	149,812.75
	46		\$7,884.88	0.00	149,812.75	0.7794	116,761.03	149,812.75
	47	\$157,697.63	\$7,884.88	0.00	149,812.75	0.7752	116,130.06	
	48	1	\$7,884.88	0.00		0.7710	115,502.49	
		\$157,697.63	\$7,884.88	0.00		0.7668	114,878.32	
		\$157,697.63	\$7,884.88	0.00		0.7627	114,257.52	
	51	1	\$7,884.88	0.00		0.7585	113,640.08	
	52 53	1	\$7,884.88 \$7,884.88	0.00 0.00		0.7544 0.7504	113,025.97 112,415.18	
	53 54	I	\$7,884.88	0.00		0.7304	111,807.69	
	54 55		\$7,884.88			0.7423	111,203.49	
	56	1	\$7,884.88			0.7383	110,602.55	
a	57	1 '	\$7,884.88			0.7343		
	58	- E	\$7,884.88			0.7303		
	59	\$157,697.63	\$7,884.88	0.00		0.7264		
	60	\$157,697.63	\$7,884.88	0.00	149,812.75	0.7224	108,231.08	149,812.75

13 147-1764	5.11			0.00	143,014.75	V./ 100	107,040.21	140,014.70
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\$192,717.84	92	\$192,717.84	\$9,635.89	0.00	183,081.95	0.6074	111,210.00	100,001.00
\$ \$192,717.84 \$9,635.89 \$0.00 \$183,081.95 \$0.5976 \$109,416.79 \$183,081.95 \$97 \$192,717.84 \$9,635.89 \$0.00 \$183,081.95 \$0.5912 \$1082,327.42 \$183,081.95 \$97 \$192,717.84 \$9,635.89 \$0.00 \$183,081.95 \$0.5912 \$1082,327.42 \$183,081.95 \$99 \$192,717.84 \$9,635.89 \$0.00 \$183,081.95 \$0.5880 \$107,652.51 \$183,081.95 \$100 \$192,717.84 \$9,635.89 \$0.00 \$183,081.95 \$0.5881 \$107,070.76 \$183,081.95 \$102,717.84 \$9,635.89 \$0.00 \$183,081.95 \$0.5817 \$106,492.15 \$183,081.95 \$102,717.84 \$9,635.89 \$0.00 \$183,081.95 \$0.5784 \$105,916.67 \$183,081.95 \$102,717.84 \$9,635.89 \$0.00 \$183,081.95 \$0.5785 \$105,916.67 \$183,081.95 \$102,717.84 \$9,635.89 \$0.00 \$183,081.95 \$0.5785 \$104,775.02 \$183,081.95 \$104,775.02 \$192,717.84 \$9,635.89 \$0.00 \$183,081.95 \$0.5723 \$104,775.02 \$183,081.95 \$104,775.02 \$192,717.84 \$9,635.89 \$0.00 \$183,081.95 \$0.5785 \$104,775.02 \$183,081.95 \$104,775.02 \$192,717.84 \$9,635.89 \$0.00 \$183,081.95 \$0.5601 \$103,645.68 \$183,081.95 \$104,775.02 \$183,081.	93	\$192,717.84	\$9,635.89	0.00	183,081.95	0.6042	110,609.02	183,081.95
96 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5944 108,825.51 183,081.95 98 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5880 107,652.51 183,081.95 183,081.95 195,2717.84 \$9,635.89 0.00 183,081.95 0.5880 107,652.51 183,081.95	94	\$192,717.84	\$9,635.89	0.00	183,081.95	0.6009	110,011.29	183,081.95
97 \$192,717.84 \$9,635.89	95	\$192,717.84	\$9,635.89	0.00	183,081.95	0.5976	109,416.79	183,081.95
98 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5880 107,652.51 183,081.95 100 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5848 107,070.76 183,081.95 101 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5875 106,942.15 183,081.95 102 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5754 105,946.67 183,081.95 103 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5754 106,344.30 183,081.95 104 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5723 104,775.02 183,081.95 104 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5661 103,645.68 183,081.95 105,946.69 103,086.58 183,081.95 105,946.69 103,086.58 183,081.95 105,946.69 103,086.59 103,086.59 103,086.59 104,208.83 104,208.	96	\$192,717.84	\$9,635.89	0.00	183,081.95	0.5944	108,825.51	183,081.95
98 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5880 107,652.51 183,081.95 100 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5848 107,070.76 183,081.95 101 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5754 105,946.67 183,081.95 102 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5754 105,344.30 183,081.95 103 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5754 105,344.30 183,081.95 104 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5723 104,775.02 183,081.95 104 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5621 103,645.68 183,081.95 105 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5661 103,645.68 183,081.95 106 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5661 103,645.68 183,081.95 107 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5601 103,065.85 183,081.95 108 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5570 101,974.45 183,081.95 109 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5570 101,974.45 183,081.95 105 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5570 101,974.45 183,081.95 110 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5570 101,974.45 183,081.95 112 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5570 101,974.33 183,081.95 113 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5400 100,330.16 183,081.95 113 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5400 100,330.16 183,081.95 114 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5400 100,330.16 183,081.95 115 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5304 97,648.40 183,081.95 116 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5304 97,648.40 183,081.95 115 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5505 97,120.71 183,081.95 115 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5505 97,120.71 183,081.95 122 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5505 97,120.71 183,081.95 122 \$192,717.84 \$9,635.89 0.00 183,081.95	97	\$192,717.84	\$9,635.89	0.00	183,081.95	0.5912	108,237.42	183,081.95
99 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5848 107,070.76 183,081.95 100 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5817 106,492.15 183,081.95 102 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5785 105,916.67 183,081.95 103 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5762 105,916.67 183,081.95 104 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5692 104,208.82 183,081.95 105 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5692 104,208.82 183,081.95 105 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5692 104,208.82 183,081.95 105 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5691 103,645.68 183,081.95 107 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5691 103,645.68 183,081.95 107 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5601 103,645.68 183,081.95 108 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5601 103,645.68 183,081.95 108 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5601 101,974.45 183,081.95 110 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5540 101,423.33 183,081.95 111 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5540 101,423.33 183,081.95 111 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5400 100,375.29 183,081.95 112 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5450 99,787.98 183,081.95 113 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5450 99,787.98 183,081.95 114 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5302 99,787.98 183,081.95 115 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5302 99,787.98 183,081.95 115 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5303 99,787.98 183,081.95 115 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5276 96,595.87 183,081.95 112 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5276 96,595.87 183,081.95 112 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5276 96,595.87 183,081.95 122 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5276 96,595.87 183,081.95 122 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5276 96,595.87 183,081.95 122 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5276 96,595.87 183,081.95 122 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5276 96,595.87 183,081.95 122 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5276 96,595.87 183,081.95 122 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5000 93,000.57 183,081.95 12	- 1			0.00	183,081.95	0.5880	107,652.51	183,081.95
100 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5785 105,916.67 183,081.95 101 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5785 105,916.67 183,081.95 103 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5723 104,776.02 183,081.95 104 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5692 104,208.82 183,081.95 105 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5661 103,645.68 183,081.95 106 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5661 103,645.68 183,081.95 106 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5601 102,628.61 183,081.95 108 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5501 101,974.45 183,081.95 108 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5510 101,974.45 183,081.95 110 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5540 </td <td>99</td> <td>\$192,717.84</td> <td>\$9,635.89</td> <td>0.00</td> <td>183,081.95</td> <td>0.5848</td> <td>107,070.76</td> <td>183,081.95</td>	99	\$192,717.84	\$9,635.89	0.00	183,081.95	0.5848	107,070.76	183,081.95
101 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5785 105,916.67 183,081.95 102 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5754 103,344.30 183,081.95 104 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5692 104,775.02 183,081.95 105 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5661 103,645.68 183,081.95 106 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5661 103,645.68 183,081.95 107 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5600 102,628.61 183,081.95 108 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5501 101,974.45 183,081.95 109 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5540 101,423.38 183,081.95 110 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5540 101,423.38 183,081.95 111 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5540 </td <td>:</td> <td></td> <td>\$9,635.89</td> <td>0.00</td> <td>183,081.95</td> <td>0.5817</td> <td>106,492.15</td> <td>183,081.95</td>	:		\$9,635.89	0.00	183,081.95	0.5817	106,492.15	183,081.95
102 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5754 105,344.30 183,081.95 103 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5692 104,208.82 183,081.95 105 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5661 103,685.68 183,081.95 106 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5661 103,085.58 183,081.95 107 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5600 102,528.51 183,081.95 108 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5570 101,974.45 183,081.95 109 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5540 101,423.38 183,081.95 111 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5480 100,387.29 183,081.95 112 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5480 100,387.29 183,081.95	101	\$192,717.84	\$9,635.89	0.00	183,081.95	0.5785	105,916.67	183,081.95
103 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5692 104,208.82 183,081.95 105 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5692 104,208.82 183,081.95 106 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5661 103,645.68 183,081.95 107 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5661 103,645.68 183,081.95 108 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5601 102,528.51 183,081.95 109 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5601 101,974.45 183,081.95 109 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5570 101,974.45 183,081.95 110 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5570 101,974.45 183,081.95 111 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5540 101,423.38 183,081.95 111 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5540 100,875.29 183,081.95 112 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5480 100,330.16 183,081.95 112 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5480 100,330.16 183,081.95 113 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5421 99,248.73 183,081.95 114 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5421 99,248.73 183,081.95 115 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5332 98,712.39 183,081.95 115 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5332 98,712.39 183,081.95 115 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5332 98,712.39 183,081.95 116 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5334 97,648.40 183,081.95 118 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5335 97,120.71 183,081.95 118 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5248 96,073.87 183,081.95 120 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5248 96,073.87 183,081.95 120 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5248 96,073.87 183,081.95 121 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5248 96,073.87 183,081.95 122 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5248 96,073.87 183,081.95 122 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5248 96,073.87 183,081.95 122 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5248 96,073.87 183,081.95 122 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5248 96,073.87 183,081.95 122 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5052 92,498.00 183,081.95 122 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5052 92,498.00 183,081.95 122			\$9,635.89	0.00	183,081.95	0.5754	105,344.30	183,081.95
104 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5692 104,208.82 183,081.95 105 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5631 103,085.58 183,081.95 107 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5601 102,528.51 183,081.95 108 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5670 101,974.45 183,081.95 109 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5570 101,974.45 183,081.95 110 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5510 100,875.29 183,081.95 111 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5480 100,330.16 183,081.95 113 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5421 99,248.73 183,081.95 113 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5421 99,248.73 183,081.95 114 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5421 <td></td> <td></td> <td></td> <td></td> <td></td> <td>0.5723</td> <td>104,775.02</td> <td>183,081.95</td>						0.5723	104,775.02	183,081.95
105 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5661 102,645.68 183,081.95 106 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5601 102,528.51 183,081.95 108 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5601 101,974.45 183,081.95 109 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5510 101,974.45 183,081.95 110 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5510 101,974.45 183,081.95 111 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5480 100,330.16 183,081.95 112 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5480 100,375.29 183,081.95 113 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5480 100,330.16 183,081.95 114 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5421 99,248.73 183,081.95	I						104,208.82	183,081.95
106 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5600 102,528.51 183,081.95 109 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5600 102,528.51 183,081.95 109 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5570 101,974.45 183,081.95 109 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5540 101,423.38 183,081.95 110 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5510 100,875.29 183,081.95 111 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5400 100,330.16 183,081.95 111 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5400 100,330.16 183,081.95 111 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5450 99,787.98 183,081.95 113 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5450 99,787.98 183,081.95 113 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5421 99,248.73 183,081.95 114 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5363 98,178.95 183,081.95 116 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5363 98,178.95 183,081.95 116 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5363 98,178.95 183,081.95 117 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5363 98,178.95 183,081.95 117 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5363 98,178.95 183,081.95 118 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5276 96,595.87 183,081.95 119 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5276 96,595.87 183,081.95 119 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5276 96,595.87 183,081.95 120 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5276 96,595.87 183,081.95 122 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5191 95,554.69 183,081.95 122 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5193 95,554.69 183,081.95 122 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5193 95,554.69 183,081.95 122 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5103 94,524.73 183,081.95 122 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5103 94,524.73 183,081.95 122 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5103 94,524.73 183,081.95 122 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5103 94,524.73 183,081.95 122 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5103 94,524.73 183,081.95 122 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5103 94,000.57 183,081.95 122 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5052 92,498.00 183,081.95 122 \$192,	I							183,081.95
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126 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5052 92,498.00 183,081.95 127 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5025 91,998.14 183,081.95 128 \$192,717.84 \$9,635.89 0.00 183,081.95 0.4998 91,500.98 183,081.95 129 \$192,717.84 \$9,635.89 0.00 183,081.95 0.4971 91,006.52 183,081.95 130 \$192,717.84 \$9,635.89 0.00 183,081.95 0.4944 90,514.72 183,081.95 131 \$192,717.84 \$9,635.89 0.00 183,081.95 0.4917 90,025.58 183,081.95 132 \$192,717.84 \$9,635.89 903,887.46 1,086,969.40 0.4891 531,599.35 1,086,969.40								· ·
127 \$192,717.84 \$9,635.89 0.00 183,081.95 0.5025 91,998.14 183,081.95 128 \$192,717.84 \$9,635.89 0.00 183,081.95 0.4998 91,500.98 183,081.95 129 \$192,717.84 \$9,635.89 0.00 183,081.95 0.4971 91,006.52 183,081.95 130 \$192,717.84 \$9,635.89 0.00 183,081.95 0.4944 90,514.72 183,081.95 131 \$192,717.84 \$9,635.89 0.00 183,081.95 0.4917 90,025.58 183,081.95 132 \$192,717.84 \$9,635.89 903,887.46 1,086,969.40 0.4891 531,599.35 1,086,969.40		1						•
128 \$192,717.84 \$9,635.89 0.00 183,081.95 0.4998 91,500.98 183,081.95 129 \$192,717.84 \$9,635.89 0.00 183,081.95 0.4971 91,006.52 183,081.95 130 \$192,717.84 \$9,635.89 0.00 183,081.95 0.4944 90,514.72 183,081.95 131 \$192,717.84 \$9,635.89 0.00 183,081.95 0.4917 90,025.58 183,081.95 132 \$192,717.84 \$9,635.89 903,887.46 1,086,969.40 0.4891 531,599.35 1,086,969.40		\$ ·						
129 \$192,717.84 \$9,635.89 0.00 183,081.95 0.4971 91,006.52 183,081.95 130 \$192,717.84 \$9,635.89 0.00 183,081.95 0.4944 90,514.72 183,081.95 131 \$192,717.84 \$9,635.89 0.00 183,081.95 0.4917 90,025.58 183,081.95 132 \$192,717.84 \$9,635.89 903,887.46 1,086,969.40 0.4891 531,599.35 1,086,969.40		1						
130 \$192,717.84 \$9,635.89 0.00 183,081.95 0.4944 90,514.72 183,081.95 131 \$192,717.84 \$9,635.89 0.00 183,081.95 0.4917 90,025.58 183,081.95 132 \$192,717.84 \$9,635.89 903,887.46 1,086,969.40 0.4891 531,599.35 1,086,969.40	128	\$192,717.84	\$9,635.89		183,081.95			•
130 \$192,717.84 \$9,635.89 0.00 183,081.95 0.4944 90,514.72 183,081.95 131 \$192,717.84 \$9,635.89 0.00 183,081.95 0.4917 90,025.58 183,081.95 132 \$192,717.84 \$9,635.89 903,887.46 1,086,969.40 0.4891 531,599.35 1,086,969.40	129	\$192,717.84	\$9,635.89	0.00	183,081.95	0.4971	91,006.52	183,081.95
131 \$192,717.84 \$9,635.89 0.00 183,081.95 0.4917 90,025.58 183,081.95 132 \$192,717.84 \$9,635.89 903,887.46 1,086,969.40 0.4891 531,599.35 1,086,969.40	130	\$192,717.84	\$9,635.89	0.00	183,081.95	0.4944	90,514.72	183,081.95
132 \$192,717.84 \$9,635.89 903,887.46 1,086,969.40 0.4891 <u>531,599.35</u> 1,086,969.40		1				0.4917	90,025.58	183,081.95
					•		531,599.35	1,086,969.40
		1	•					
		•						
	2							

Bay State Gas Company
Utility Business Segment Massachusetts
Adjusted Net Book Value Versus Net Tax Value
Company Owned Metscan

,	Ordinary	Gain	258,201	2,504,250	2,504,250	
	Difference	Book/Tax	258,201	2,246,049	0	\$2,504,250
Net	Тах	Value	3,210,664	4,139,643	8,223,192	\$15,573,499
Тах	Depreciation	Balance	802,666	2,640,243	0	\$3,442,909
Net	Book	Value	3,468,865	6,385,692	8,223,192	\$18,077,749
Book	Reserve	Balance	544,465	394,194	0	\$938,659
	Cash	Value	4,013,330	6,779,886	8,223,192	\$19,016,408
		Year	1995	1996	1997	Total
Years Depr	Book	Life	2	,	0	š
	Тах	Life	2	₹	0	

		Monthly	Yearly	Lease	Buyout	Buyont	Buyout
Average age of devices	4	Term	Term	Factor	Month	Year	%
Average remaining life	49	99	5.5	0.0087233	120	10.00	23.78%
25% of useful life	5	99	5.5	0.0106605	120	10.00	23.78%
Years to be leased	7						

	Bay State Ga Metscan Ana	20.00% 32.00% 19.20% 11.52% 11.52% 5.76% 100.00%	Bay State Gas Company Calendar 1987 1987 1987 Page 10 of 11 Page 10 of 11
1987 1988 1990 1990 1991 1992 1993 1993 1994 1996 1997 1998 1997 1998 1999 2000 2000	Bay State Gas Company & Subsidiaries Metscan Analysis - Tax Book Value 9/30/97	Year 1988 1988 1989 1990 1991 1992 1993 1994 1995 1996 1997 1997 1998 1999 1999 2000 2001	Calendar 397 397 Year Brockton Springfiel 1987 0.00 0.00 1988 0.00 0.00 1998 0.00 0.00 1999 0.00 0.00 1999 0.00 0.00 1999 0.00 0.00 1999 0.00 0.00 1999 0.00 0.00 1999 0.00 0.00 1999 0.00 0.00 1999 0.00 0.00 1999 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00
Plant 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.	bsidiaries /alue 9/30/97	<u>0.00</u>	397 Springfield 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.
Reserve 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.		<u>0.00</u>	397 Westborough 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.
Net Tax 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.		<u>0.00</u>	303 Westborough 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.
		1990 0.00	397 Lawrence 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.
		<u>0.00</u>	397 Portsmouth 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.
		1992 0.00	
		1993	Cumulative 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.
		<u>0.00</u>	19,016,408.95
		1995 802,666.06 1,284,265.70 770,559.42 462,335.65 462,335.65 231,167.83	
		1,355,977.26 2,169,563.62 1,301,738.17 781,042.90 781,042.90 390,521.45 6,779,886.32	1
		1,644,638,46 2,631,421,54 1,578,852,33 947,311,76 947,311,76 947,318,55,88 8,223,192,32	
		0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0	TOTAL
		Latitude/ive 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.	Compliable

8.47%				Total Capitalization
6.45%				Common Stock
0.07%				Preferred Stock
1.95%				Long Term Debt After Tax
9.73%			440,591,119	Total Capitalization
6.45%	11.50%	56.08%	247,081,069	Common Stock
0.07%	5.75%	1.14%	5,010,050	Preferred Stock
3.21%	7.51%	42.78%	188,500,000	Long Term Debt
(5)	(4)	(3)	(2)	(1)
of Capital	Capital	Total Capital	Capital	Class of Capital
Weighted Cost	Cost Rate of	Percent of	Actual	
				•
				otate Gas Co D.T.E. ment RR-AG Page 1
		Capital Structure	Capital (05-27 (a) 15
		Local Transportation Massachusetts	Local Transportati	·

Attachment RR-AG-15 (b)

Bay State Gas Company Utility Business Segment Massachusetts Leass Versus Own Analysis Company Owned Metscan Devices ZND Sale

Fleet Capital Leasing

Total PV cost of leasing	NPV cash flows (outflows) inflows	Cash flows (outflows) inflows	Depreciation exp before tax Depreciation exp after tax Depreciation tax benefit (inflow)	Purchase option price	Lease exp before tax Lease exp tax benefit Lease exp after tax	Tax on gain sale asset (outflow)	Asset book value	2. NPV of Leasing	Total APV of owning	y upv cesh (outlows) inflows	O He Coming O En Productive (outflow) O Experization exp before lax Openeration exp after lax Openeration exp after lax	mpany 05\$27 -15 (b) 2 of 11
(2,010,963)	٥	0				0	3,907,724		(2,678,257)	(3,907,724)	(3,907,724)	0
	(225,233)	(244,310)			(401,992) 157,681 (244,310)					282,623	781,545 474,984 306,561	
	(207,846)	(244,310)			(401,992) 157,681 (244,310)					416,886	1,250,472 759,974 490,497	2
		(244,310)			(401,992) 157,681 (244,310)					230,600	750,283 455,984 294,298	3
	(191,431) (176,483)	(244,310)			(401,992) 157,681 (244,310)					127,556	450,170 273,591 176,579	*
	(162,702)	(244,310)			(401,992) 157,581 (244,310)					117,596	450,170 273,591 176,579	5
	(166,653)	(271,438)			(446,627) 175,190 (271,438)					54,207	225,085 136,785 88,290	6
	(168,994)	(298,565)			(491,263) 192,698 (298,565)					0	0 0	7
	(155,798)	(298,565)			(491,263) 192,698 (298,565)					¢	0 0	8
	(143,632)				(491,263) 192,698 (298,565)					0.	0 0	9
	(540,912)	(298,565) (1,219,616)		(921,051)	(491,263) 192,698 (298,565)		٠			.0	0 0	10
	29, \$ 44	72,256	184,210 111,954 72,256							٥	0 0	1
	43,579	115,610	294,736 179,126 115,610							0	0 0	12
	24,106	69,366	176,842 107,476 69,366							0	000	13
	13,334	41,620	106,105 64,485 41,620							0	0	14
	12,293	41,620	106,105 64,485 41,620							٥	000	G
	5,866	20,810	53,053 32,243 20,810							o	000	16
										0	000	17 18
										c	0 0	8 19
										c	0 0 0	20

Total Net Savings

(667,294)

17.08%

Fleet Capital Leasing

Towns albace (Book)																				
Deborto do cam														,	,	,	,	•	,	>
High Chief	325,644	325,844	325,644	325,644	325,644	325,644	325,644	325,644	325,644	325,644	325,644	· c	> c	3 C	> 6	> 0	> 0	> 0	> <	٥ ،
C Street Confessor	303,402	275,820	248,238	220,656	193,074	165,492	137,910	110,328	82,746	55,164	27,582	,	,	>	5 6	0	9	0	0	0 0
Pretax eğrimiğs impact	629,046	601,464	573,882	546,300	518,718	491,136	463,554	435,972	408,390	380,808	353,220				2000	0000	0.000	000	0.000	0.000
e impact	(0.047)	(0.045)	(0.042)	(0.040)	(0.038)	(0.036)	(0.034)	(0.032)	(0.630)	(0.028)	(0.026)	0.000	0.800	0.000	C.COO	0.000	0,000	0,000		0.000
Ho. of Hares outstanding 13.508.974 ⊕ 13.508.974																				
/ State chmer																				
Dease Hymen	401,992	401,992	401,992	401,992	401,992	446,627	491,263 0	491,263 0	491,263 0	491,263 0	0 76,754	0 76,754	76,754	0 76,754	0 76,754	0 76,754	0 76,754	0 76,754	0 76,754	0 76,754
Cepreciation	-	.	0 0	0 0	0 6	٥ ،	с э •	ο .	0	c	71,512		58,510	52,009	1			26,004	19,503	13,002
Pretax earnings impact	401,992	401 992	401,992	401,992	401,992	446,527	491,263	491,263	491,263	491,263	148,266		135,264	128,763				102,759	95,257	89,750
Pretax earnings per share impact	(0.030)	(0.030)	(0.030)	(0.030)	(0.030)	(0.033)	(0.036)	(0.036)	(0.036)	(0.036)	(0.011)	1	(0.010)	(0.010)	ı	ł	1	(0.008)	(0.007)	(0.907)
No. of shares outstanding 13,508,974																				
Pretax earnings per share impact (unfav)fav	0.017	0.015	0.012	0.010	0.008	0.003	(0.002)	(0.004)	(0.006)	(0.008)	0.015	(0.010)	(0.010)	(0.010)	(0.009)	(0.009)	(0.008)	(0.008)	(0.007)	(0.007)
100 mm and	(0.070)	// na na	(900.0)	/n nos)	(FCO O)	(0.00)	(0 C21)	(0.020)	(0.018)	(0.017)	(0.016)	0,000	0,000	0.000	0.000	0,000	0.000	0.000	0.000	0.000
After lax earnings impact fease	(0.018)	(8,018)	(0.018)	(0.018)	(0.018)	(0.020)	(0.022)	(0.022)	(0.022)	(0.022)	(0.007)	(0.006)	(0.006)	(0.006)	(0.006)	(0.005)	(0.005)	(0.005)	(0.004)	(0.004)
Net earnings per share impact (unfav)fav	0.010	0.009	0.008	0.007	0.005	0.002	(0.001)	(0.002)	(0.004)	(0.005)	0.009	(0.006)	(0.006)	(0.006)	(0.006)	(0.005)	(0.005)	(0.005)	(0.004)	(0.004)

Bay State Gas Company Utility Business Segment Massachusetts Lease Versus Own Analysis Company Owned Metscan Devices Pretax Cashflows

NPV	NPV of pretax cashflows	Total pretax cash flows	Pretax interest expense	NPV	a BNP\portugates BNP\portugates April pretax cashflows	arotacpretax cash flows	Great Rease and gain tax	Company E 505-27 GG 15 (b) ge 1 of 11
(3,907,724)				(3,256,690)	0	0	0	0.08 47 0
	(305,139)	(330,984)	(330,984)		(370,602)	(401,992)	(401,992)	_
	(281,312)	(330,984)	(330,984)		(341,663)	(401,992)	(401,992)	N
	(259,345)	(330,984)	(330,984)		(314,984)	(401,992)	(401,992)	ω
	(239,094)	(330,984)	(330,984)		(290,388)	(401,992) (401,992) (401,992)	(401,992) (401,992)	4
	(220,424)	(330,984)	(330,984)		(267,713)	(401,992)	(401,992)	თ
	(203,212)	(330,984)	(330,984)		(274,213)	(446,627)	(446,627)	6
	(187,344)	(330,984)	(330,984)		(278,065)	(446,627) (491,263) (491,263) (491,263) (1,412,314)	(446,627) (491,263) (491,263) (491,263) (491,263) (921,051)	7
	(172,715)	(330,984)	(330,984)		(256,352)	(491,263)	(491,263)	Φ
	(159,228) (1,879,910)	(330,984) (4,238,708)	(330,984)		(236,335)	(491,263)	(491,263)	9
	(1,879,910)	(4,238,708)	(330,984) (3.907.724)		(626,376)	(1,412,314)	(491,263) (921,051)	10

Pretax savings

\$651,034

Bay State Gas Company Utility Business Segment Massachusetts IRR of Lease Proposal Company Owned Metscan Devices 2ND Sale

Fleet Capital Leasing

					11% residual	5% restock	еро	pmt 2nd 66 mo.s	pmt 1st 66 mo.s			IRR	Net cash flows	Inflows	Outflows	Months
					429,850	195,386	921,051	40,939	33,499			5.46%	(3,874,225) 2,177,455	33,499	(3,907,724)	1
											,,		2,177,455	2,177,455		65
120		л б 3		·		_	65	65					2,169,746	2,169,746		53
5.46%	961,989	33,499 40 939	(3,874,225)		5.36%	470,788	40,939	33,499	(3,874,225) end				961,989	961,989		
	961,989 actual buyout %		(3,874,225) early buyout option	•					end of lease	•				•		

Bay State Gas Company Utility Business Segment Massachusetts FASB 13 Operating lease Criteria Company Owned Metscan Devices 2ND Sale

Bay State Gas Company D.T.E. 05-27 Attachment RR-AG-15 (b) Page 6 of 11

Fleet Capital Leasing

Periods (Months)	1	65	66
1. NPV of lease pmts:			
Fair Market Value of Asset	3,907,724		
Lease payments	33,499	33,499	236,325
less: executory costs	(1,675)	(1,675)	(2,047)
Net (outflows)/inflows	31,824	31,824	234,278
NPV of lease pmts	3,361,724	86.03%	
not to exceed	3,516,952	90.00%	OK
2. Remaining life of asset at Remaining asset life (years) Lease duration (years) Lease duration as % of asset Remaining life after lease (y Remain life as % of asset life	et life ears)	20 11.00 55% 9 45%	oK
3. Ownership of asset beir	ng leased		
Lessee (BSG) has no equity	position in th	e asset	OK
4. End of lease bargain pu	rchase optio	n	
There is no end of lease pur	rchase option		ок

Assumptions	
Lease payments	401,992
Alt Borrowing rate	6.5%
Executory expense % of lse pmt	5%
Term of lease in years	11

FASB 13 Calc'n	***************************************
FMV	3,907,724
NPV of lease pmts	3,361,724
NPV of lease pmt / FMV as	86.03%

Bay State Gas Company D.T.E. 05-27 Attachment RR-AG-15 (b) Page 7 of 11

Alt borrowing rate: 7 yr T @ 5.92 + 60bp= 6.52%

						Procent	DV of	
			Executory	Restocking	Total	Present Value	P.V. of Total	Cash
Mont	h	Payment	Expense	Fee	Payment	Factor	Payment	Flows
	1	\$33,499.31	\$1,674.97	\$0.00	\$31,824.35	0.9946	\$31,652.37	\$31,824.35
	2	\$33,499.31	\$1,674.97	0.00	31,824.35	0.9892	31,481.32	31,824.35
	3	\$33,499.31	\$1,674.97	0.00	31,824.35	0.9839	31,311.20	31,824.35
	4	\$33,499.31	\$1,674.97	0.00	31,824.35	0.9786	31,141.99	31,824.35
	5	\$33,499.31	\$1,674.97	0.00	31,824.35	0.9733	30,973.70 30,806.32	31,824.35 31,824.35
	6	\$33,499.31 \$33,499.31	\$1,674.97 \$1,674.97	0.00 0.00	31,824.35 31,824.35	0.9680 0.9628	30,639.84	31,824.35
	8	\$33,499.31	\$1,674.97	0.00	31,824.35	0.9576	30,474.27	31,824.35
	9	\$33,499.31	\$1,674.97	0.00	31,824.35	0.9524	30,309.58	31,824.35
	0	\$33,499.31	\$1,674.97	0.00	31,824.35	0.9473	30,145.79	31,824.35
	1	\$33,499.31	\$1,674.97	0.00	31,824.35	0.9421	29,982.88	31,824.35
	2	\$33,499.31	\$1,674.97	0.00	31,824.35	0.9370	29,820.86	31,824.35
	13	\$33,499.31	\$1,674.97	0.00	31,824.35	0.9320	29,659.71	31,824.35
1	14	\$33,499.31	\$1,674.97	0.00	31,824.35	0.9269	29,499.43	31,824.35
1	15	\$33,499.31	\$1,674.97	0.00	31,824.35	0.9219	29,340.01	31,824.35
	16	\$33,499.31	\$1,674.97	0.00	31,824.35	0.9170	29,181.46	31,824.35
	17	\$33,499.31	\$1,674.97	0.00	31,824.35	0.9120	29,023.76	31,824.35
	18	\$33,499.31	\$1,674.97	0.00	31,824.35	0.9071	28,866.92	31,824.35
	19	\$33,499.31	\$1,674.97	0.00	31,824.35	0.9022	28,710.92	31,824.35
	20	\$33,499.31	\$1,674.97	0.00	31,824.35	0.8973	28,555.77	31,824.35
	21	\$33,499.31	\$1,674.97	0.00	31,824.35	0.8924	28,401.46 28,247.98	31,824.35
	22	\$33,499.31	\$1,674.97	0.00 0.00	31,824.35 31,824.35	0.8876 0.8828	28,095.32	31,824.35 31,824.35
	23 24	\$33,499.31 \$33,499.31	\$1,674.97 \$1,674.97	0.00	31,824.35	0.8781	27,943.50	31,824.35
	25	\$33,499.31	\$1,674.97	0.00	31,824.35	0.8733	27,792.49	31,824.35
	26	\$33,499.31	\$1,674.97	0.00	31,824.35	0.8686	27,642.30	31,824.35
	27	\$33,499.31	\$1,674.97	0.00	31,824.35	0.8639	27,492.92	31,824.35
	28	\$33,499.31	\$1,674.97	0.00	31,824.35	0.8592	27,344.35	31,824.35
	29	\$33,499.31	\$1,674.97	0.00	31,824.35	0.8546	27,196.59	31,824.35
	30	\$33,499.31	\$1,674.97	0.00	31,824.35	0.8500	27,049.62	31,824.35
	31	\$33,499.31	\$1,674.97	0.00	31,824.35	0.8454	26,903.44	31,824.35
	32	\$33,499.31	\$1,674.97	0.00	31,824.35	0.8408	26,758.06	31,824.35
	33	\$33,499.31	\$1,674.97	0.00	31,824.35	0.8363	26,613.46	31,824.35
	34	\$33,499.31	\$1,674.97	0.00	31,824.35	0.8317	26,469.64	31,824.35
:	35	\$33,499.31	\$1,674.97	0.00	31,824.35	0.8272	26,326.60	31,824.35
	36	\$33,499.31	\$1,674.97	0.00	31,824.35	0.8228	26,184.33	31,824.35
	37	\$33,499.31	\$1,674.97	0.00	31,824.35	0.8183	26,042.83	31,824.35
	38	\$33,499.31	\$1,674.97	0.00	31,824.35	0.8139	25,902.09	31,824.35
	39	\$33,499.31	\$1,674.97	0.00	31,824.35	0.8095	25,762.12	31,824.35
	40	\$33,499.31	\$1,674.97	0.00	31,824.35	0.8051	25,622.90	31,824.35
	41	\$33,499.31	\$1,674.97	0.00	31,824.35	0.8008	25,484.44 25,346.72	31,824.35 31,824.35
	42 43	\$33,499.31 \$33,499.31	\$1,674.97 \$1,674.97	0.00 0.00	31,824.35 31,824.35	0.7965 0.7922	25,209.75	31,824.35
	44	\$33,499.31	\$1,674.97	0.00	31,824.35	0.7879	25,073.51	31,824.35
	45	\$33,499.31	\$1,674.97		31,824.35	0.7836	24,938.02	31,824.35
	46	1			31,824.35	0.7794	24,803.25	31,824.35
	47	\$33,499.31	\$1,674.97		31,824.35	0.7752	24,669.22	31,824.35
	48				31,824.35	0.7710	24,535.90	31,824.35
	49	\$33,499.31	\$1,674.97	0.00	31,824.35	0.7668	24,403.31	31,824.35
	50	\$33,499.31	\$1,674.97		31,824.35	0.7627	24,271.44	31,824.35
	51	\$33,499.31			31,824.35	0.7585	24,140.28	31,824.35
	52	\$33,499.31			31,824.35	0.7544	24,009.82	31,824.35
	53	\$33,499.31			31,824.35	0.7504	23,880.07	31,824.35
	54	\$33,499.31			31,824.35	0.7463	23,751.03	31,824.35
	55	\$33,499.31			31,824.35	0.7423	23,622.68	31,824.35
	56 57	\$33,499.31 \$33,499.31			31,824.35 31,824.35	0.7383 0.7343	23,495.02 23,368.05	31,824.35 31,824.35
я	57 58				31,824.35	0.7303	23,306.05	31,824.35
	59				31,824.35	0.7264	23,116.18	31,824.35
	60				31,824.35	0.7224	22,991.26	31,824.35
*		•			•			

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011	\$33,499.31	\$1,014.91	0.00	31,024.33	0.7100	22,007.01	31,024.33
62	\$33,499.31	\$1,674.97	0.00	31,824.35	0.7147	22,743.44	31,824.35
63	\$33,499.31	\$1,674.97	0.00	31,824.35	0.7108	22,620.54	31,824.35
64	\$33,499.31	\$1,674.97	0.00	31,824.35	0.7070	22,498.29	31,824.35
65	\$33,499.31	\$1,674.97	0.00	31,824.35	0.7031	22,376.71	31,824.35
66	\$33,499.31	\$1,674.97	0.00	31,824.35	0.6993	22,255.79	31,824.35
67	\$40,938.60	\$2,046.93	0.00	38,891.67	0.6956	27,051.22	38,891.67
		\$2,046.93	0.00	38,891.67	0.6918	26,905.04	38,891.67
68	\$40,938.60						
69	\$40,938.60	\$2,046.93	0.00	38,891.67	0.6881	26,759.64	38,891.67
70	\$40,938.60	\$2,046.93	0.00	38,891.67	0.6843	26,615.04	38,891.67
71	\$40,938.60	\$2,046.93	0.00	38,891.67	0.6806	26,471.21	38,891.67
72	\$40,938.60	\$2,046.93	0.00	38,891.67	0.6770	26,328.16	38,891.67
73	\$40,938.60	\$2,046.93	0.00	38,891.67	0.6733	26,185.88	38,891.67
74	\$40,938.60	\$2,046.93	0.00	38,891.67	0.6697	26,044.37	38,891.67
1			0.00	38,891.67	0.6660	25,903.63	38,891.67
75	\$40,938.60	\$2,046.93					
76	\$40,938.60	\$2,046.93	0.00	38,891.67	0.6624	25,763.65	38,891.67
77	\$40,938.60	\$2,046.93	0.00	38,891.67	0.6589	25,624.42	38,891.67
78	\$40,938.60	\$2,046.93	0.00	38,891.67	0.6553	25,485.95	38,891.67
79	\$40,938.60	\$2,046.93	0.00	38,891.67	0.6518	25,348.22	38,891.67
80	\$40,938.60	\$2,046.93	0.00	38,891.67	0.6482	25,211.24	38,891.67
81	\$40,938.60	\$2,046.93	0.00	38,891.67	0.6447	25,075.00	38,891.67
		\$2,046.93	0.00	38,891.67	0.6413	24,939.50	38,891.67
82	\$40,938.60						
83	\$40,938.60	\$2,046.93	0.00	38,891.67	0.6378	24,804.73	38,891.67
84	\$40,938.60	\$2,046.93	0.00	38,891.67	0.6343	24,670.68	38,891.67
85	\$40,938.60	\$2,046.93	0.00	38,891.67	0.6309	24,537.36	38,891.67
86	\$40,938.60	\$2,046.93	0.00	38,891.67	0.6275	24,404.76	38,891.67
87	\$40,938.60	\$2,046.93	0.00	38,891.67	0.6241	24,272.88	38,891.67
		\$2,046.93	0.00	38,891.67	0.6207	24,141.71	38,891.67
88	\$40,938.60	•					
89	\$40,938.60	\$2,046.93	0.00	38,891.67	0.6174	24,011.25	38,891.67
90	\$40,938.60	\$2,046.93	0.00	38,891.67	0.6141	23,881.49	38,891.67
91	\$40,938.60	\$2,046.93	0.00	38,891.67	0.6107	23,752.44	38,891.67
92	\$40,938.60	\$2,046.93	0.00	38,891.67	0.6074	23,624.08	38,891.67
93	\$40,938.60	\$2,046.93	0.00	38,891.67	0.6042	23,496.42	38,891.67
94	\$40,938.60	\$2,046.93	0.00	38,891.67	0.6009	23,369.44	38,891.67
- 1						23,243.15	38,891.67
95	\$40,938.60	\$2,046.93	0.00	38,891.67	0.5976		
96	\$40,938.60	\$2,046.93	0.00	38,891.67	0.5944	23,117.55	38,891.67
97	\$40,938.60	\$2,046.93	0.00	38,891.67	0.5912	22,992.62	38,891.67
98	\$40,938.60	\$2,046.93	0.00	38,891.67	0.5880	22,868.37	38,891.67
99	\$40,938.60	\$2,046.93	0.00	38,891.67	0.5848	22,744.79	38,891.67
100	\$40,938.60	\$2,046.93	0.00	38,891.67	0.5817	22,621.88	38,891.67
	\$40,938.60		0.00	38,891.67	0.5785	22,499.63	38,891.67
101		\$2,046.93					
102	\$40,938.60	\$2,046.93	0.00	38,891.67	0.5754	22,378.04	38,891.67
103	\$40,938.60	\$2,046.93	0.00	38,891.67	0.5723	22,257.11	38,891.67
104	\$40,938.60	\$2,046.93	0.00	38,891.67	0.5692	22,136.84	38,891.67
105	\$40,938.60	\$2,046.93	0.00	38,891.67	0.5661	22,017.21	38,891.67
106		\$2,046.93	0.00	38,891.67	0.5631	21,898.23	38,891.67
107	\$40,938.60	\$2,046.93	0.00	38,891.67	0.5600	21,779.89	38,891.67
						21,662.19	38,891.67
108	\$40,938.60	\$2,046.93	0.00	38,891.67	0.5570		
109	\$40,938.60	\$2,046.93	0.00	38,891.67	0.5540	21,545.13	38,891.67
110	\$40,938.60	\$2,046.93	0.00	38,891.67	0.5510	21,428.70	38,891.67
111	\$40,938.60	\$2,046.93	0.00	38,891.67	0.5480	21,312.90	38,891.67
112	\$40,938.60	\$2,046.93	0.00	38,891.67	0.5450	21,197.73	38,891.67
113	\$40,938.60	\$2,046.93	0.00	38,891.67	0.5421	21,083.18	38,891.67
114	\$40,938.60	\$2,046.93	0.00	38,891.67		20,969.24	38,891.67
						20,855.93	38,891.67
115	\$40,938.60	\$2,046.93	0.00	38,891.67	0.5363		
116	\$40,938.60	\$2,046.93	0.00	38,891.67	0.5334	20,743.22	38,891.67
117	\$40,938.60	\$2,046.93	0.00	38,891.67	0.5305	20,631.13	38,891.67
118	\$40,938.60	\$2,046.93	0.00	38,891.67	0.5276	20,519.64	38,891.67
119	\$40,938.60	\$2,046.93	0.00	38,891.67	0.5248	20,408.75	38,891.67
120	\$40,938.60	\$2,046.93	0.00	38,891.67	0.5219	20,298.46	38,891.67
121	\$40,938.60	\$2,046.93	0.00	38,891.67	0.5191	20,188.77	38,891.67
122	\$40,938.60	\$2,046.93	0.00	38,891.67	0.5163	20,079.67	38,891.67
123	\$40,938.60	\$2,046.93	0.00	38,891.67	0.5135	19,971.16	38,891.67
124	\$40,938.60	\$2,046.93	0.00	38,891.67	0.5107	19,863.23	38,891.67
125	\$40,938.60	\$2,046.93	0.00	38,891.67	0.5080	19,755.89	38,891.67
126	1	\$2,046.93	0.00	38,891.67	0.5052	19,649.13	38,891.67
							38,891.67
127	\$40,938.60	\$2,046.93	0.00	38,891.67	0.5025	19,542.95	
128		\$2,046.93	0.00	38,891.67	0.4998	19,437.34	38,891.67
129	\$40,938.60	\$2,046.93	0.00	38,891.67	0.4971	19,332.30	38,891.67
130	\$40,938.60	\$2,046.93	0.00	38,891.67	0.4944	19,227.83	38,891.67
131	\$40,938.60	\$2,046.93	0.00	38,891.67	0.4917	19,123.92	38,891.67
132	1	\$2,046.93	195,386.20	234,277.87	0.4891	114,577.25	234,277.87
	1	ψ <u>ε,υ</u> πυ.συ	100,000.20	20-6,227,07	J100 f	3,361,724	,,
	TOTAL					3,301,744	

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Years Depr

Book

Net

Net

Bay State Gas Company Utility Business Segment Massachusetts Adjusted Net Book Value Versus Net Tax Value

Company Owned Metscan 2nd Sale

	Years Depr			000	700	25			:
Tax	Book		Cash	Reserve	Book	Depreciation	Tax		Ordinary
		Year	Value	Balance	Value	Balance	Value	Book/Tax	Gain
0		1997	3,907,724	0	3,907,724	0	3,907,724	0	0
Nov - Dec '97)C '97								
	1	Total	\$3,907,724	\$0	\$3,907,724	\$0	\$3,907,724	\$0	
							Language and the second	Management Laboratory Property Commencer Comme	
			Monthly	Yearly	Lease	Buyout	Buyout	Buyout	
Average	Average age of devices	20	Term	Term	Factor	Month	Year	%	
Average	Average remaining life	20	66	5.5	0.008572589	120	10.00	23.57%	
25% of	25% of useful life	ហ	66	5.5	0.010476329	120	10.00	23.57%	
Years a	Years avail to lease	15							

Bay State Gas Company & Subsidiaries Metscan Analysis - Plant Additions 9/30/97

	Bay State C Metscan Ar		20.00% 32.00% 19.20% 11.52% 11.52% 5.76% 100.00%		Bay State G Communica Macrs Half-		Bay State Gas Company D.T.E. 05-27 Attachment RR-AG-15 (a) Page 10 of 17
1997 1998 1999 2000 2001 2002	Bay State Gas Company & Subsidiaries Metscan Analysis - Tax Book Value 9/30/97		1997 1998 1999 2000 2001 2001 2002		Bay State Gas Company & Subsidiaries Communications Equipment - Depreciation Macrs Half-Year Convention	3,907,723.83	397 Massachusetts 3,907,723.83
Plant 3,907,723.83 0.00 0.00 0.00 0.00 0.00 0.00	sidiaries slue 9/30/97	781,544.77	781,545	1997	sidiaries spreciation	0.00	397 Springfield 0 - 00
Reserve 781,544.77 2,032,016.39 2,782,299.37 3,232,469.15 3,682,638.94 3,907,723.83		1,250,471.63	1,250,472	1998		0.00	397 Westborough
Net Tax 3,126,179.06 (2,032,016.39) (2,782,299.37) (3,232,469.15) (3,682,638.94) (3,907,723.83)		750,282.98	750,283	1999		0.00	303 Westborough 0.00
		450,169.79	450,170	2000		0.00	397 <u>Lawrence</u> 0.00
		450,169.79	450,170	2001		0.00	397 Portsmouth 0.00
		225,084.89	225,085	2002		3,907,723.83	<u>Total</u> 3,907,723.83
		0.00		2003			<u>Cumulative</u> 3,907,723.83
		0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0	1,250,471.63 750,282.98 450,169.79 450,169.79 225,084.89 0.00 0.00 0.00	TOTAL 781 544 77			
		3,907,723.83 3,907,723.83 3,907,723.83 3,907,723.83 3,907,723.83 3,907,723.83 3,907,723.83	2,032,016.39 2,782,299.37 3,232,469.15 3,682,638.94 3,907,723.83 3,907,723.83 3,907,723.83 3,907,723.83	Cumulative 781 544 77			

9.73%			440,591,119	Total Capitalization	4
6.45%	11.50%	56.08%	247,081,069	Common Stock	ω —
0.07%	5.75%	1.14%	5,010,050	Preferred Stock	2
3.21%	7.51%	42.78%	188,500,000	Long Term Debt	
(5)	(4)	(3)	(2)	(1)	
of Capital	Capital	Total Capital	Capital	Class of Capital	Line
Weighted Cost	Cost Pate of		<u>}</u>		Attachi
					nent RR-AG- Page 11
		Capital Structure	Capital Structure		15 (b) of 11

Bay State Gas Company

Long Term Debt After Tax	1.95%
Preferred Stock	0.07%
Common Stock	6.45%
Total Capitalization	8.47%

Attachment RR-AG-15 (c)

												Bay St	ate Gas Co
Total Net Savings	Total PV cost of leasing	NPV cash flows (outflows) inflows	Cash flows (outflows) inflows	Depreciation exp before tax Depreciation exp after tax Depreciation tax benefit (inflow)	Purchase option price	Lease exp before fax Lease exp fax benefit Lease exp after fax	Tax on gain sale asset (outflow)	Asset book value	2. NPV of Leasing	Total NPV of owning	NPV cash (outflows) inflows	Eset book value (outflow) Depreciation exp before tax Depreciation exp after tax Depreciation tax benefit inflow	ate Gas Co D.T.E D.T.E ent RR-A0 Page
(191,219)	(576,024)	0	0		,	ı	0	1,119,450		(767,243)	(1,119,450)	(1,119,450)	0
17.08%		(64,648)	(70,124)			(115,382) 45,259 (70,124)					80,963	223,890 136,069 87,821	1
		(59,600)	(70,124)			(115,382) 45,259 (70,124)					119,426	358,224 217,711 140,513	2
		(54,946)	(70,124)			(115,382) 45,259 (70,124)					66,060	214,934 130,626 84,308	3
		(50,655)	(70,124)			(115,382) 45,259 (70,124)					36,541	128,961 78,376 50,585	*
		(46,700)	(70,124)			(115,382) 45,259 (70,124)					33,688	128,961 78,376 50,585	S
		(47,834)	(77,910)			(128,194) 50,284 (77,910)					15,529	64,480 39,188 25,292	co.
		(48,506)	(85,697)			(141,006) 55,310 (85,697)					0	0	7
		(44,718)	(85,697)			(141,006) 55,310 (85,697)					0	000	G
		(41,227) (153,540)	(85,697)			(141,006) 55,310 (85,697)					0	000	G
		(153,540)	(346, 193)	1	(260,496)	(141,006) 55,310 (85,697)					0	000	10
		8,356	20,436	52,099 31,683 20,436							o	000	11
		12,325	32,697	83,359 50,661 32,697							0	000	12
		6,818	19,618 1	50,015 3 30,397 1 19,618 1							0	000	13
		3,771 3	11,771 11	30,009 30 18,238 18 11,771 11							٥	0 0	4 15
		3,477 1,	11,771 5,	30,009 15,1 18,238 9, 11,771 5,1							0	0 0	6 16
		1,603	5,886	9,119 5,886							0	000	17
											0	0 0 0	18
											0	000	19
												5	1 1

Fleet Capital Leasing

Bay State Gas Company Utility Business Segment Massachusetts Lease Versus Own Analysis Company Owned Metscan Devices 3rd Sale

Bay State Gas Company Utility Business Segment Massachusetts Lease Versus Own Analysis Company Owned Metscan Devices 3rd Sale Fleet Capital Leasing

After tax earnings impact purchase After tax earnings impact lease Nel earnings ner share impact funfaultav	Pretax earnings per share impact (unfav)fav	Prelax earnings impact Prelax earnings per share impact No. of shares outstanding 13,508,974	Lease Section 1245 gain Lease payment Depreciation Interest expense	Aretax serrings per share impact No. of shares outstanding 13,508,974	Petax earnings impact	Euronase Section 1245 gain Expreciation Talerest expense	DR- and Remnings impact: (book)	Γ.E.·(AG-΄ ge 3	05-27 15 (c) of 11
(0.008) (0.005)	0.004	(0.009)	115,382 0 0	(0.013)	180,203	93,288 86,916			
(0.008) (0.005)	0.004	(0.009)	115,382 0 0	(0.013)	172,302	93,288 79,015			ς c
(0,007) (0,005)	0.003	(0.009)	115,382	(0.012)	164,401	93,288 71,113		Flee	Omity Dusiness segment measurements Lease Versus Own Analysis Company Owned Metscan Devices 3rd Sal
(0.007) (0.005)	0.003	(0.009)	115,382	(0.012)	156,499	93,288 63,212		Fleet Capital Leasing	Company Owned Metscan Devices 3rd Sale
(0.007) (0.005)	0.002	(0.009)	115,382	(0.011)	148,598	93,288 55,310		sing	nalysis evices 3rd S
(0.006) (0.006)	0.001	(0.009)	128,194 0 0 0	(0.010)	140,696	93,288 47,409			<u> </u>
(0.006) (0.006)	0.000	(0.010)	141,006	(0.010)	132,795	93,288 39,507			
(0.006) (0.006)	(0,001)	(0.010)	141,006 0 0	(0.009)	124,893	93,288 31,606			
(0.005) (0.006)	(0.001)	(0.010)	141,006 0 0	(0.009)	16,992	93,288 23,704			
(0.005) (0.006)	(0.002)	(0.010)	141,006 0 0	(0.008)	109,090	93,288 15,803			
(0.005) (0.002) 0.003	0.004	(0,003)	0 21,708 20,225 41,833	(0.007)	691,101	93,288 7,901			
(0.004) (0.002) 0.002	0.004	(0.003)	0 21,708 18,387 40,095	(0.007)	93,286	93,288			
0.000 (0.002) (0.002)	(0.003)		0 21,708 16,548 38,256	0.000	owner C	00			
0.000 (0.002) (0.002)	(0.003)	1 1	0 21,708 14,709 36,417	0.000	C C	00			
0.000 (0.002) (0.002)	(0.003)		0 21,708 12,871 34,579			00			
0.000 (0.001) (0.001)	(0.002)	(0.002)	0 21,708 11,032 32,740	0,000	The second second	00			
(0.000 (0.001)	(0.002)	(0.002)	0 21,708 9,193 30,901	0.000	STATE OF THE PARTY	000			
0.000 (0.001)	(0.002)	(0.002)	0 21,708 7,355 29,063	0.000		00			
(0.000 (0.001)	(0.002)	(0.002)	0 21,708 5,516 27,224	0.000	THE CONTRACTOR OF THE PERSON NAMED IN	000			
(0.001) (0.001)	(0.002)	(0.002)	0 21,708 3,677 25,385	0.000		000			

Bay State Gas Company Utility Business Segment Massachusetts Lease Versus Own Analysis Company Owned Metscan Devices Pretax Cashflows

							Вау	State (
NPV	NPV of pretax cashflows	Total pretax cash flows	Pretax interest expense	NPV	NPV of pretax cashflows	Total pretax cash flows	ttretax lease and gain tax	nt eiscount rate teriod
(1,119,450)				(933,041)	0	0	0	0.0847 0
	(87,413)	(94,817)	(94,817)		(106,372)	(115,382)	(115,382)	_
	(80,588)	(94,817)	(94,817)		(98,066)	(115,382)	(115,382)	2
	(74,295)	(94,817)	(94,817)		(90,409)	(115,382)	(115,382)	3
	(68,494)	(94,817)	(94,817)		(83,349)	(115,382)	(115,382)	4
	(63,145)	(94,817)	(94,817)		(76,841)	(115,382)	(115,382)	თ
	(58,214)	(94,817)	(94,817)	÷	(78,707)	(128,194)	(128,194)	б
	(53,669)	(94,817)	(94,817)		(79,813)	(141,006)	(141,006)	7
	(49,478)	(94,817)	(94,817)		(73,580)	(141,006)	(141,006)	8
	(45,614)	(94,817)	(94,817)		(67,835)	(141,006)	(141,006)	9
	(538,540)	(1,214,267)	(94,817) (1,119,450)		(178,070)	(401,502)	(141,006) (260,496)	10
	***************************************	of pretax cashflows (87,413) (80,588) (74,295) (68,494) (63,145) (58,214) (53,669) (1,119,450)	payor (94,817) (94,817) (94,817) (94,817) (94,817) (94,817) (94,817) (94,817) (94,817) (94,817) (94,817) of pretax cashflows (87,413) (80,588) (74,295) (68,494) (63,145) (58,214) (53,669) (49,478)	x interest expense (94,817) (94,817) (94,817) (94,817) (94,817) (94,817) (94,817) (94,817) (94,817) (94,817) (94,817) (94,817) pretax cash flows (94,817) (9	(933,041) (94,817) (of pretax cashflows 0 (106,372) (98,066) (90,409) (83,349) (76,841) (78,707) (79,813) (73,580) (106,372) (93,041) (93,041) (93,041) (94,817) (94,81	0 (115,382) (115,382) (115,382) (115,382) (115,382) (115,382) (128,194) (141,006) (141,006) (0 (106,372) (98,066) (90,409) (83,349) (76,841) (78,707) (79,813) (73,580) (933,041) (94,817) (94,817) (94,817) (94,817) (94,817) (94,817) (94,817) (94,817) (94,817) (94,817) (94,817) (94,817) (94,817) (94,817) (94,817) (94,817) (87,413) (80,588) (74,295) (68,494) (63,145) (58,214) (53,669) (49,478)	Effectax lease and gain tax Early buyout provision Total pretax cash flows 0 (115,382) (128,194) (141,006) (141,006) (141,006) (141,006) (141,006) (141,006) (141,006) (141,006) (141,006) (141,006) (141,006) (141,006) (141,006) (141,006) (141,006) (141,006) (141,006) (141,006) (141,006)

Bay State Gas Company
Utility Business Segment Massachusetts
IRR of Lease Proposal
Company Owned Metscan Devices 3rd Sale

Fleet Capital Leasing

RR	Net cash flows	Inflows	Outflows	Months	
5.46%	(1,109,835) 624,987	9,615	(1,119,450)		
	624,987	624,987		65	
	622,778	622,778		53	
	272,247	272,247		>	

Bay State Gas Company Utility Business Segment Massachusetts FASB 13 Operating lease Criteria Company Owned Metscan Devices 3rd Sale

Fleet Capital Leasing

Periods (Months)	1	65	66
1. NPV of lease pmts:			
Fair Market Value of Asset	1,119,450		
NPV of lease pmts not to exceed	964,853 1,007,505	86.19% 90.00%	ок
2. Remaining life of asset a			
Remaining asset life (years) Lease duration (years) Lease duration as % of asset Remaining life after lease (years) Remain life as % of asset life	ок		
3. Ownership of asset beir	ng leased		
Lessee (BSG) has no equity	position in th	e asset	ок
4. End of lease bargain pu	rchase optic	n	
There is no end of lease pur	chase option		oK

Assumptions	
Lease payments	9,615
Alt Borrowing rate	6.5%
Executory expense % of lse pmt	5%
Term of lease in years	11

FASB 13 Calc'n	
FMV	1,119,450
NPV of lease pmts	964,853
NPV of lease pmt / FMV as	86.19%

Alt borrowing rate: 7 yr T @ 5.92 + 60bp= 6.52%

					Present	P.V. of	
		Executory	Restocking	Total	Value	Total	Cash
Month	Payment	Expense	Fee	Payment	Factor	Payment	Flows
1	\$9,615.18	\$480.76	\$0.00	\$9,134.42	0.9946	\$9,085.06	\$9,134.42
2	\$9,615.18	\$480.76	0.00	9,134.42	0.9892	9,035.96	9,134.42
3	\$9,615.18	\$480.76	0.00	9,134.42	0.9839	8,987.13	9,134.42
4	\$9,615.18	\$480.76	0.00	9,134.42	0.9786	8,938.57	9,134.42
5	\$9,615.18	\$480.76	0.00	9,134.42	0.9733	8,890.26	9,134.42
6	\$9,615.18	\$480.76	0.00	9,134.42	0.9680	8,842.22	9,134.42
7	\$9,615.18	\$480.76	0.00	9,134.42	0.9628	8,794.44	9,134.42
8	\$9,615.18	\$480.76	0.00	9,134.42	0.9576	8,746.91	9,134.42
9	\$9,615.18	\$480.76	0.00	9,134.42	0.9524	8,699.64	9,134.42
10	\$9,615.18	\$480.76	0.00	9,134.42	0.9473	8,652.63	9,134.42
11	\$9,615.18	\$480.76	0.00	9,134.42	0.9421	8,605.87	9,134.42
12	\$9,615.18	\$480.76	0.00	9,134.42	0.9370	8,559.37	9,134.42
13	\$9,615.18	\$480.76	0.00	9,134.42	0.9320	8,513.11	9,134.42
14	\$9,615.18	\$480.76	0.00	9,134.42	0.9269	8,467.11	9,134.42
15	\$9,615.18	\$480.76	0.00	9,134.42	0.9219	8,421.35	9,134.42
16	\$9,615.18	\$480.76	0.00	9,134.42	0.9170	8,375.84 8,330.58	9,134.42 9,134.42
17	\$9,615.18	\$480.76	0.00	9,134.42	0.9120	8,285.56	9,134.42
18	\$9,615.18	\$480.76	0.00	9,134.42 9,134.42	0.9071 0.9022	8,240.79	9,134.42
19	\$9,615.18		0.00	9,134.42	0.9022	8,196.25	9,134.42
20	\$9,615.18	\$480.76 \$480.76	0.00 0.00	9,134.42	0.8924	8,151.96	9,134.42
21	\$9,615.18	\$480.76	0.00	9,134.42	0.8876	8,107.91	9,134.42
22	\$9,615.18		0.00	9,134.42	0.8828	8,064.09	9,134.42
23 24	\$9,615.18 \$9,615.18	\$480.76 \$480.76	0.00	9,134.42	0.8781	8,020.52	9,134.42
24 25	\$9,615.18	\$480.76	0.00	9,134.42	0.8733	7,977.17	9,134.42
26		\$480.76	0.00	9,134.42	0.8686	7,934.07	9,134.42
20 27	\$9,615.18	\$480.76	0.00	9,134.42	0.8639	7,891.19	9,134.42
28	\$9,615.18	\$480.76	0.00	9,134.42	0.8592	7,848.55	9,134.42
29	\$9,615.18	\$480.76	0.00	9,134.42	0.8546	7,806.13	9,134.42
30		\$480.76	0.00	9,134.42	0.8500	7,763.95	9,134.42
31	\$9,615.18	\$480.76	0.00	9,134.42	0.8454	7,721.99	9,134.42
32		\$480.76	0.00	9,134.42	0.8408	7,680.26	9,134.42
33	\$9,615.18	\$480.76	0.00	9,134.42	0.8363	7,638.76	9,134.42
34		\$480.76	0.00	9,134.42	0.8317	7,597.48	9,134.42
35	\$9,615.18	\$480.76	0.00	9,134.42	0.8272	7.556.42	9,134.42
36	\$9,615.18	\$480.76	0.00	9,134.42	0.8228	7.515.59	9,134.42
37	\$9,615.18	\$480.76	0.00	9,134.42	0.8183	7,474.97	9,134.42
38		\$480.76	0.00	9,134.42	0.8139	7.434.58	9,134.42
39		\$480.76	0.00	9,134.42	0.8095	7,394.40	9,134.42
40		\$480.76	0.00	9,134.42	0.8051	7,354.44	9,134.42
41		\$480.76	0.00	9,134.42	8008.0	7,314.70	9,134.42
42	ŧ		0.00	9,134.42	0.7965	7,275.17	9,134.42
43		\$480.76	0.00	9,134.42	0.7922	7,235.86	9,134.42
44	\$9,615.18	\$480.76	0.00	9,134.42	0.7879	7,196.76	9,134.42
45	\$9,615.18	\$480.76	0.00	9,134.42	0.7836	7,157.86	9,134.42
46	\$9,615.18	\$480.76	0.00	9,134.42	0.7794	7,119.18	9,134.42
47	1 .		0.00	9,134.42	0.7752	7,080.71	9,134.42
48	1		0.00	9,134.42	0.7710	7,042.45	9,134.42
49	i		0.00	9,134.42	0.7668	7,004.39	9,134.42
50	1		0.00	9,134.42	0.7627	6,966.54	9,134.42
51			0.00	9,134.42	0.7585	6,928.89	9,134.42
52			0.00	9,134.42	0.7544	6,891.45	9,134.42
53	ľ		0.00	9,134.42	0.7504	6,854.21	9,134.42
54	1		0.00	9,134.42	0.7463	6,817.17	9,134.42
55	1		0.00	9,134.42	0.7423	6,780.33	9,134.42
56	;		0.00	9,134.42	0.7383	6,743.69	9,134.42
57	1		0.00	9,134.42	0.7343	6,707.24 6,671.00	9,134.42 9,134.42
58	1		0.00 0.00	9,134.42 9,134.42	0.7303 0.7264	6,634.95	9,134.42
59 60	1		0.00	9,134.42	0.7224	6,599.09	9,134.42
00	ψυ,0 ευ. 10	φ-100,10	0.00	5, 25 2, 22	₩ . <i>, ,</i> , , , , , , , , , , , , , , , , ,	0,500,00	-,

إنك	ψυ,υ ευ, ευ	gradu. r u	0.00	9,197.74	0.1 100	0,000.10	0,.0
62	\$9,615.18	\$480.76	0.00	9,134.42	0.7147	6,527.96	9,134.42
63	\$9,615.18	\$480.76	0.00	9,134.42	0.7108	6,492.69	9,134.42
64	\$9,615.18	\$480.76	0.00	9,134.42	0.7070	6,457.60	9,134.42
65	\$9,615.18	\$480.76	0.00	9,134.42	0.7031	6,422.70	9,134.42
66	\$9,615.18	\$480.76	0.00	9,134.42	0.6993	6,388.00	9,134.42
67	\$11,750.53	\$587.53	0.00	11,163.00	0.6956	7,764.46	11,163.00
			0.00	11,163.00	0.6918	7,722.50	11,163.00
68	\$11,750.53	\$587.53					11,163.00
69	\$11,750.53	\$587.53	0.00	11,163.00	0.6881	7,680.77	
70	\$11,750.53	\$587.53	0.00	11,163.00	0.6843	7,639.26	11,163.00
71	\$11,750.53	\$587.53	0.00	11,163.00	0.6806	7,597.98	11,163.00
72	\$11,750.53	\$587.53	0.00	11,163.00	0.6770	7,556.92	11,163.00
73	\$11,750.53	\$587.53	0.00	11,163.00	0.6733	7,516.08	11,163.00
74	\$11,750.53	\$587.53	0.00	11,163.00	0.6697	7,475.47	11,163.00
75	\$11,750.53	\$587.53	0.00	11,163.00	0.6660	7,435.07	11,163.00
76	\$11,750.53	\$587.53	0.00	11,163.00	0.6624	7,394.89	11,163.00
			0.00	11,163.00	0.6589	7,354.93	11,163.00
77	\$11,750.53	\$587.53					
78	\$11,750.53	\$587.53	0.00	11,163.00	0.6553	7,315.18	11,163.00
79	\$11,750.53	\$587.53	0.00	11,163.00	0.6518	7,275.65	11,163.00
80	\$11,750.53	\$587.53	0.00	11,163.00	0.6482	7,236.34	11,163.00
81	\$11,750.53	\$587.53	0.00	11,163.00	0.6447	7,197.23	11,163.00
82	\$11,750.53	\$587.53	0.00	11,163.00	0.6413	7,158.34	11,163.00
83	\$11,750.53	\$587.53	0.00	11,163.00	0.6378	7,119.65	11,163.00
				11,163.00	0.6343	7,081.18	11,163.00
84	\$11,750.53	\$587.53	0.00	-			
85	\$11,750.53	\$587.53	0.00	11,163.00	0.6309	7,042.91	11,163.00
86	\$11,750.53	\$587.53	0.00	11,163.00	0.6275	7,004.85	11,163.00
87	\$11,750.53	\$587.53	0.00	11,163.00	0.6241	6,967.00	11,163.00
88	\$11,750.53	\$587.53	0.00	11,163.00	0.6207	6,929.35	11,163.00
89	\$11,750.53	\$587.53	0.00	11,163.00	0.6174	6,891.90	11,163.00
90	\$11,750.53	\$587.53	0.00	11,163.00	0.6141	6,854.66	11,163.00
				11,163.00	0.6107	6,817.62	11,163.00
91	\$11,750.53	\$587.53	0.00				
92	\$11,750.53	\$587.53	0.00	11,163.00	0.6074	6,780.78	11,163.00
93	\$11,750.53	\$587.53	0.00	11,163.00	0.6042	6,744.13	11,163.00
94	\$11,750.53	\$587.53	0.00	11,163.00	0.6009	6,707.69	11,163.00
95	\$11,750.53	\$587,53	0.00	11,163.00	0.5976	6,671 <i>.</i> 44	11,163.00
96	\$11,750.53	\$587.53	0.00	11,163.00	0.5944	6,635.39	11,163.00
97	\$11,750.53	\$587.53	0.00	11,163.00	0.5912	6,599.53	11,163.00
98	\$11,750.53	\$587.53	0.00	11,163.00	0.5880	6,563.87	11,163.00
ş			0.00	11,163.00	0.5848	6,528.39	11,163.00
99	\$11,750.53	\$587.53					11,163.00
100	\$11,750.53	\$587.53	0.00	11,163.00	0.5817	6,493.12	
101	\$11,750.53	\$587.53	0.00	11,163.00	0.5785	6,458.03	11,163.00
102	\$11,750.53	\$587.53	0.00	11,163.00	0.5754	6,423.13	11,163.00
103	\$11,750.53	\$587.53	0.00	11,163.00	0.5723	6,388.42	11,163.00
104	\$11,750.53	\$587.53	0.00	11,163.00	0.5692	6,353.89	11,163.00
105	\$11,750.53	\$587.53	0.00	11,163.00	0.5661	6.319.56	11,163.00
106	\$11,750.53	\$587.53	0.00	11,163.00	0.5631	6,285.41	11,163.00
107	\$11,750.53	\$587.53	0.00	11,163.00	0.5600	6,251.44	11,163.00
ŧ							
108	\$11,750.53	\$587.53	0.00	11,163.00	0.5570	6,217.66	11,163.00
109	\$11,750.53	\$587.53	0.00	11,163.00	0.5540	6,184.06	11,163.00
110	\$11,750.53	\$587.53	0.00	11,163.00	0.5510	6,150.64	11,163.00
111	\$11,750.53	\$587.53	0.00	11,163.00	0.5480	6,117.40	11,163.00
112	\$11,750.53	\$587.53	0.00	11,163.00	0.5450	6,084.34	11,163.00
113	\$11,750.53	\$587.53	0.00	11,163.00	0.5421	6,051.46	11,163.00
114	\$11,750.53	\$587.53	0.00	11,163.00	0.5392	6,018.76	11,163.00
115	\$11,750.53	\$587.53	0.00	11,163.00	0.5363	5,986.24	11,163.00
116	\$11,750.53	\$587.53	0.00	11,163.00	0.5334	5,953.89	11,163.00
117	\$11,750.53	\$587.53	0.00	11,163.00	0.5305	5,921.71	11,163.00
118	\$11,750.53	\$587.53	0.00	11,163.00	0.5276	5,889.71	11,163.00
119	\$11,750.53	\$587.53	0.00	11,163.00	0.5248	5,857.88	11,163.00
120	\$11,750.53	\$587.53	0.00	11,163.00	0.5219	5,826.23	11,163.00
121	\$11,750.53	\$587.53	0.00	11,163.00	0.5191	5,794.74	11,163.00
			0.00	11,163.00	0.5163	5,763.43	11,163.00
122	\$11,750.53	\$587.53					
123	\$11,750.53	\$587.53	0.00	11,163.00	0.5135	5,732.28	11,163.00
124	\$11,750.53	\$587.53	0.00	11,163.00	0.5107	5,701.31	11,163.00
125	\$11,750.53	\$587.53	0.00	11,163.00	0.5080	5,670.50	11,163.00
126	\$11,750.53	\$587.53	0.00	11,163.00	0.5052	5,639.85	11,163.00
127	\$11,750.53	\$587.53	0.00	11,163.00	0.5025	5,609.38	11,163.00
128	\$11,750.53	\$587.53	0.00	11,163.00	0.4998	5,579.06	11,163.00
	1					5,548.91	11,163.00
129	\$11,750.53	\$587.53	0.00	11,163.00	0.4971		
130	\$11,750.53	\$587.53	0.00	11,163.00	0.4944	5,518.93	11,163.00
131	\$11,750.53	\$587.53	0.00	11,163.00	0.4917	5,489.10	11,163.00
132	\$11,750.53	\$587.53	55,972.50	67,135.50	0.4891	32,833.67	67,135.50
	TOTAL					964,853	
	•				=		

Years Depr

Book

Net

Utility Business Segment Massachusetts Adjusted Net Book Value Versus Net Tax Value Company Owned Metscan 3rd Sale

Bay State Gas Company

õ				1 1					:
Tax	Book		Cash	Reserve	Book	Depreciation	Tax		Ordinary
Life	Life	Year	Value	Balance	Value	Balance	Value	Book/Tax	Gain
0	0	1998	1,119,450	0	1,119,450	0	1,119,450	0	0
	·							•	
		Total	\$1,119,450	\$0	\$1,119,450	\$0	\$1,119,450	Ş	
			Monthly	Yearly	Lease	Buyout	Buyout	Buyout	
Average age of devices	devices	20	Term	Term	Factor	Month	Year	%	
Average remaining life	ning life	20	66	5.5	0.0085892	120	10.00	23.27%	
25% of useful life	ਰੰ	(Jī	66	5.5	0.010496699	120	10.00	23.27%	
Years avail to lease	ease	方							

				Net Tax 895,560.00 (582,114.00) (797,048.40) (926,009.04) (1,054,969.68) (1,119,450.00)	Reserve 223,890.00 582,114.00 797,048.40 926,009.04 1,054,969.68 1,119,450.00	<u>Plant</u> 1,119,450.00 0.00 0.00 0.00 0.00	1997 1998 1999 2000 2001 2007	
						ıbsidiaries Value 9/30/97	Bay State Gas Company & Subsidiaries Metscan Analysis - Tax Book Value 9/30/97	N E
<u>0.00</u>	64,480.32	128 960.64	128,960.64	214,934.40	358,224.00	223,890,00		
	64,480	128,961	128,961	214,934	350,724		32.00% 1999 19.20% 2000 11.52% 2001 11.52% 2002 5.76% 2003 100.00%	
2004	2003	2002	2001	2000	1999	1998 223,890		
						lbsidiaries Depreciation	Bay State Gas Company & Subsidiaries Communications Equipment - Depreciation Macrs Half-Year Convention	₹08
	1,119,450.00	<u>0.00</u>	0.00	0.00	0.00	0.00	1,119,450.00	
<u>Cumulative</u> 1,119,450.00	<u>Total</u> 1,119,450.00	397 Portsmouth 0.00	397 Lawrence 0.00	303 Westborough	397 Westborough	bsidiaries ions 9/30/97 397 <u>Springfield</u> 0.00	Bay State Gas Company & Subsidiaries Metscan Analysis - Plant Additions 9/30/97 paper 20 control of 10 control o	Bay State Gas Company D.T.E. 05-27 Attachment RR-AG-15 (c) ≤ ☑

Cumulative
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Bay State Gas Company D.T.E. 05-27 ttachment RR-AG-15 (c) Page 11 of 11	Line No.		ωΝ	4		
	Class of Capital	Long Term Debt	Preferred Stock Common Stock	Total Capitalization	Long Term Debt After Tax Preferred Stock	Total Capitalization
Local Transporta Capital	Actual Capital (2)	188,500,000	5,010,050 247,081,069	440,591,119		
Local Transportation Massachusetts Capital Structure	Percent of Total Capital (3)	42.78%	1.14% 56.08%			
	Cost Rate of Capital (4)	7.51%	5.75% 11.50%			
	Weighted Cost of Capital (5)	3.21%	0.07% 6.45%	9.73%	1.95% 0.07%	8.47%

RESPONSE OF BAY STATE GAS COMPANY TO RECORD REQUESTS FROM THE ATTORNEY GENERAL D.T.E. 05-27

Date: July 12, 2005

Responsible: Stephen H. Bryant, President

RR-AG-18: How are direct and indirect expenses allocated for hot water heaters and furnaces?

Response:

Direct labor (labor directly involved in a business activity) is charged to that business activity. For instance, if an employee is engaged for six hours in the installation of a boiler sold by the Company, those hours of labor are directly charged to that business activity. Other costs that can be directly assigned, such as advertising and bad debt expense, are also directly charged to the appropriate business activity.

For costs that cannot be directly assigned, an allocation based on direct labor is used. For instance, if 13% of all direct Energy Products and Services labor is involved in boiler and furnace installations, 13% of all allocated overheads will be assigned to this function.

Energy Products and Services overhead include:

- Fleet
- Stores
- Tools & Equipment
- Office Expense
- Uniform Rental
- Call Center (Springfield)
- Non-Productive Labor
- Dispatch
- Training
- Indirect Fringe Benefits

RESPONSE OF BAY STATE GAS COMPANY TO RECORD REQUESTS FROM THE ATTORNEY GENERAL D.T.E. 05-27

Date: July 12, 2005

Responsible: Danny G. Cote, General Manager

RR-AG-21: Provide whether Heath Consultants visited Bay State's Brockton office. (NOTE: in reference to Anderson note's in attachment see AG-14-19(a).

Response: Heath did not visit Bay State's Brockton office.

RESPONSE OF BAY STATE GAS COMPANY TO RECORD REQUESTS FROM THE ATTORNEY GENERAL D.T.E. 05-27

Date: July xx, 2005

Responsible: Danny G. Cote, General Manager

RR-AG-22: Provide the current hurdle rate for residential, small commercial and large

commercial customers. (NOTE: related to ROE on revenue producing

capital investments.)

Response: All current hurdle rates are included in Information Request DTE-16-17

(b).

RESPONSE OF BAY STATE GAS COMPANY TO RECORD REQUESTS FROM THE ATTORNEY GENERAL D.T.E. 05-27

Date: July 12, 2005

Responsible: Danny G. Cote, General Manager

RR-AG-23: Provide the IRR model the company uses. (NOTE: think we already

provided, provide reference.)

Response: The IRR model used by the Company is presented in Information

Request DTE-16-17 (a).

RESPONSE OF BAY STATE GAS COMPANY TO RECORD REQUESTS FROM THE ATTORNEY GENERAL D.T.E. 05-27

Date: July 12, 2005

Responsible: James Harrison, Consultant

RR-AG-27: Explanation of the modifications to the cost of service model supplied in response to AG-7-16 that need to be made to generate the response in

AG-22-9.

Response: The adjustments needed to be made to the cost of service study to show claimed revenues are noted in Response AG-22-9. The proprietary Excel spreadsheet model that was used to generate the revenues at the claimed rate of return is in response AG-7-16 and is noted as the Excel file AG-7-16 part 1 of 2.xls.

The first step is to create a separate working directory on the hard disk; then copy the main cost of service file you will be using into this directory. This directory should be one that is created specifically to run the cost of service model because the cost of service model will be generating a large number of component files. Open the model by double clicking on the filename using Windows Explorer. Enable the macros and then choose the button that says "Don't Update" for the worksheet links. At this point, we will make the changes that are noted in Response AG-22-9.

After the changes are made, go to Row 916 in the Cost of Service tab which is noted as Operating Income. Hit the F9 key a few times to recalculate the worksheet and notice if there are any error messages. If not, the worksheet has recalculated the total Company cost of service, and you are ready to compute the component costs. You must set the default directory to the current directory before you compute the component costs. Go to the Tools menu at the top of the worksheet, and go to the Options submenu. Click on the General tab and at the bottom, where it says "Default File Location" change that to the current file location of the cost of service model, and click OK. You are now ready to run the component cost models.

Go to the top and under the COSS menu, go to the submenu called "Functions and Components" and select its submenu. You will then get a notice about the default directory. Since we have already changed it, click OK, and then the Functions and Component Cost menu box will appear. In the Function and Component Cost menu, click the box "All Components" and then click "OK." The component cost will now calculate. This may take 10 minutes or more depending on the speed of

COMMONWEALTH OF MASSACHUSETTS DEPARTMENT OF TELECOMMUNICATIONS AND ENERGY RESPONSE OF BAY STATE GAS COMPANY TO RECORD REQUESTS FROM THE D.T.E. D.T.E. 05-27

RR-AG-27. Continued

your computer. The program is developing component cost of service studies and saving them on the hard drive in the default directory that you previously defined. After the program is done calculating component costs, a blank worksheet will appear. Now retrieve the cost of service study file with which you originally started. Again, enable the macros and don't update the links. The next step is to update the links to the cost of service model and to check that they are calculating the correct revenue requirements. Go to the Unbundled tab, and go to line 2301. Go to the Edit command above and then click on the "Links" selection. For every FCW file listed, highlight it and click on "Change Source," and then highlight the filename that corresponds to the source filename in that box, and click OK. Do this for each of the FCW files listed. After that is completed, highlight each individual file and hit the Update Values key for each. After you have completed updating each one of the links, hit the Close button. Now recalculate the worksheet by hitting the F9 key two or three times. The values in Cells C2301 and C2302 in the Unbundled tab should now be the same values.

The next step is to copy the function components to the Function sheet. Go to the Function menu at the top of the spreadsheet. Go to the "Copy Total Company Components to the Functions Sheet" and its submenu and the program will now start copying the costs to the Function tab. When it copies each file, a box will come up asking if you want to update the links. Click "Don't Update" until it copies all the files to the Function tab. Once it's completed, the file has been updated with all the component costs. Now you can save the file under the default name or any other name in the default directory. Log the names of all directories and files created in this process so that they can be deleted at the conclusion of this rate case in accordance with the agreement by which these confidential materials were obtained.

MAC is also willing to go through each of these steps simultaneously with the AG over the telephone to ensure that all the proper steps are taken to recalculate the model with the requested changes. Please contact Michael Morganti (610) 670-9199.

RESPONSE OF BAY STATE GAS COMPANY TO RECORD REQUESTS FROM THE D.T.E. D.T.E. 05-27

Date: July 12, 2005

Responsible: Stephen H. Bryant, President

RR-DTE-3: The information response that provides the service quality audit.

Response: Please see the Company's response to AG-01-08.

RESPONSE OF BAY STATE GAS COMPANY TO RECORD REQUESTS FROM THE D.T.E. D.T.E. 05-27

Date: July 12, 2005

Responsible: Stephen H. Bryant, President

RR-DTE-4: Looking at the 2004 SQI report, what are the reasons for the customer

satisfaction decline from 1997 to 2001.

Response: The Company does not have specific information that would allow it to

determine, with certainty, what the cause or causes were for the decline

in customer satisfaction.

RESPONSE OF BAY STATE GAS COMPANY TO RECORD REQUESTS FROM THE D.T.E. D.T.E. 05-27

Date: July 12, 2005

Responsible: Stephen H. Bryant, President

RR-DTE-6: What was the cost of the New Hampshire for making the first year's filing

of information for the steel infrastructure?

Response: The Company is reasonably certain that no administrative costs, including

such costs as legal expenses, were included in the filings made in New

Hampshire relative to its steel infrastructure replacement program.

RESPONSE OF BAY STATE GAS COMPANY TO RECORD REQUESTS FROM THE D.T.E. D.T.E. 05-27

Date: July 12, 2005

Responsible: Danny G. Cote, General Manager

RR-DTE-8: Please provide if any utilities are providing ratepayers dollars to GTI?

(NOTE: Want to know if any other utilities are funneling the GTI

payments through their rates.)

Response: The following gas local distribution companies and the indicated

subsidiaries are providing ratepayer dollars to GTI through public utility

commission approved rates:

Atmos Energy - IL

Mississippi Valley Gas (Atmos) - MS

Western Kentucky Gas (Atmos) - KY

Atmos Energy - VA

Avista - ID

Avista - WA

Consolidated Edison - NY

Energy East (New York State Electric & Gas) - NY

Energy East (Rochester Gas & Electric) - NY

Alabama Gas (Energen) - AL

Intermountain Gas - ID

KeySpan Energy - NY

National Fuel Gas Distribution - NY

National Fuel Gas Distribution - PA

Niagara Mohawk - NY

Northern Utilities (NiSource) - NH

Columbia Gas of KY (NiSource) - KY

North Carolina Natural Gas - NC

Northwest Natural - OR

Public Service Electric & Gas - NJ

TECO Peoples Gas - FL

Questar Gas - UT

Questar Gas - WY

Additionally, there are about two dozen municipal gas companies that do not require PUC approval that are collecting an R&D surcharge from their customers, and three intrastate companies.

RESPONSE OF BAY STATE GAS COMPANY TO RECORD REQUESTS FROM THE D.T.E. D.T.E. 05-27

Date: July 12, 2005

Responsible: Danny G. Cote, General Manager

RR-DTE-9: What were the actual GTI payments by the company in 2004?

Breakdown by BSG and NH NU through August 2004? Please provide a copy of the settlement agreement by the NH PUC allowing for payment.

Response: Annual funding levels for Bay State Gas as part of the GRI - East Coast

Distributor's (ECD) Settlement Agreement for 2004 were \$218,652. A complete list of Bay State Gas ECD funding can be found in the table below. Bay State Gas and Northern Utilities, Inc. joined the East Coast Distributor's as one combined entity; therefore a breakdown of ECD funds

by NiSource subsidiaries is not available.

Bay State Gas - ECD R&D Funding Levels

1999	\$469,992
2000	\$331,039
2001	\$233,958
2002	\$209,906
2003	\$209,906
2004	\$218,652

RESPONSE OF BAY STATE GAS COMPANY TO RECORD REQUESTS FROM THE D.T.E. D.T.E. 05-27

Date: July 12, 2005

Responsible: Danny G. Cote, General Manager

RR-DTE-10: In the attachment to AG 2-1, revise chart to provide data going back to 1985.

Response:

Although the Company is supplementing data to the original chart in response to AG 2-1 submitted on June 6, 2005, it's important to note that the company has rescinded its original response and chart. Although the original response contains accurate data, the methodology and calculations used to derive the leak rate can lead to erroneous conclusions. The original Information Request AG 2-1 asked the Company to provide, for each of the years from 1990 to 2005, the following:

- a) the rate of corrosion leaks per mile for bare steel for the Company;
- b) the rate of corrosion leaks per mile for bare steel for the each of the Company's separate service areas;
- the rate of corrosion leaks per mile for coated steel without cathodic protection for the Company;
- d) the rate of corrosion leaks per mile for coated steel without cathodic protection each of the Company's separate service areas; and,
- e) plot the corrosion leaks on system maps for each of the Company's separate service areas.
- f) provide all work papers, calculations and assumptions for (a)-(d).

In the Company's initial response to Information Request AG-2-1, the Company explained that its Work Order Management System (WOMS) does not directly capture whether the corrosion repair occurs on protected or unprotected pipe. Nonetheless, in an effort to respond to the items (a) through (d), the Company provided Attachment AG-2-1. In its initial response, the Company also explained the methodology it used to derive the leaks rates shown in the column entitled "Cor Leaks per Mile of BS and Cor Leaks per 1000 BS Services.

Regarding Bay State's response to items (a) and (b) of AG 2-1, the corrosion leak rates in column K were derived strictly from figures from the DOT F7100.1-1 Annual Reports for Distribution System and worksheets. The rate was determined by dividing the number of leaks on

mains due to corrosion by the total miles of unprotected bare steel (UBS) mains and by dividing the number of leaks on services due to corrosion by the total number of UBS services. Data for each division of Bay State and for the Company on a consolidated basis were separately provided.

Regarding Bay State's response to items (c) & (d) of AG 2-1, the corrosion leak rates in column L were derived strictly from figures from the DOT F7100.1-1 Annual Reports for Distribution System and worksheets. The rate was determined by dividing the number of leaks on mains due to corrosion by the total miles of unprotected coated steel (UCS) mains and by dividing the number of leaks on services due to corrosion by the total number of UCS services. Data for each division of Bay State and for the Company on a consolidated basis were separately provided.

As noted above, the Company's Steel Infrastructure Replacement (SIR) program addresses all unprotected steel. Please see column M (Cor Leaks per Mile of unprotected steel (US) and Cor Leaks per 1000 US Services) of Attachment AG-2-1 for the rate of corrosion leaks per mile of unprotected steel main and per 1000 unprotected steel services between 1990 and 2004. The corrosion leak rates in column M were derived strictly from figures from the DOT F7100.1-1 Annual Reports for Distribution System and worksheets. The rate was determined by dividing the number of leaks on mains due to corrosion by the total miles of US mains and by dividing the number of leaks on services due to corrosion by the total number of US services. Data for each division of Bay State and for the Company on a consolidated basis were separately provided.

Although the Company calculated these leak rates in an attempt to provide data which is not easily obtainable from its WOMS, the calculation takes two independent known variables, for example, miles of unprotected coated steel and total corrosion leaks repaired and divides the two numbers. Doing so could lead one to erroneously conclude the leak rate on unprotected coated steel pipe is far greater than the leak rate on bare steel pipe. The Company believes that column M more accurately reflects the Company's leak rates due to corrosion.

In response to the Attorney General's request for supplemental information to Information Request AG-2-1, the Company manually reviewed WOMS reports and manually researched work orders for all the corrosion main leaks eliminated or repaired during calendar year 2004 by division. Attachment AG-2-1Supplemental contains both graphical and tabular information which shows that the vast majority (approximately 90%) of corrosion main leaks repaired or eliminated are done on bare or unprotected coated steel pipe. The study of just one year's data took approximately 50 man-hours to complete. Data from 1994 through 2003 is available, however, it would likely take another 500 man-hours to research based upon the time expended to obtain 2004 data.

Bay State Gas Company's Response to RR-DTE-10 D.T.E. 05-27 Page 3 of 3

This being said, the Company in Attachment RR-DTE-10 has supplemented Attachment AG-2-1 to include 1985-1989 data. However, the Company provides this with the caveat that the calculations used to derive the leak rate can lead to erroneous conclusions that cannot be validated without extensive manual research of the records.

Bay State Gas Company Historical Mains and Services Data **Brockton Division**

D

	A	ь	C	D		Г	G	П	'	J	K	L	IVI	IN	U
	Mains														
	Year	Unprotected	Unprotected	Cathodically	Cathodically	Plastic	Cast &	Copper	Total	All Leaks	Cor Leaks	Cor Leaks	Cor Leaks	Total	Cor
		Bare	Coated	Protected	Protected		Wrought		Miles of	per all Miles	Per Mile	Per Mile	Per Mile	Main	
		Steel	Steel	Bare Steel	Coated Steel		Iron	Main	Main	of Main	of BS	of UCS	of US	Leaks	
Line No.															
1	1985	480	331	0	980	26	296	NA	2113	0.18	0.45	0.66	0.27	383	218
2	1986	470	328	0	990	61	296	NA	2145	0.20	0.54	0.77	0.32	432	254
3	1987	463	327	0	995	101	295	NA	2181	0.13	0.35	0.50	0.21	286	163
4	1988	453	324	0	1008	145	294	NA	2224	0.17	0.42	0.59	0.25	389	192
5	1989	447	303	0	1038	191	293	NA	2272	0.20	0.67	0.99	0.40	455	301
6	1990	437	277	0	1066	221	292	NA	2293	0.10	0.54	0.85	0.33	236	236
7	1991	429	236	0	1107	259	289	NA	2320	0.15	0.82	1.49	0.53	352	352
8	1992	419	201	0	1145	301	287	NA	2353	0.11	0.64	1.34	0.44	270	270
9	1993	412	154	0	1193	341	283	NA	2383	0.17	0.98	2.62	0.71	404	404
10	1994	404	130	0	1220	385	281	NA	2420	0.23	1.39	4.32	1.05	561	561
11	1995	389	86	0	1267	424	279	NA	2445	0.18	1.16	5.26	0.95	452	452
12	1996	378	70	0	1287	462	273	NA	2470	0.18	1.16	6.24	0.98	437	437
13	1997	370	73	0	1288	500	271	NA	2502	0.16	1.06	5.38	0.89	393	393
14	1998	357	80	0	1285	540	265	NA	2527	0.18	1.31	5.83	1.07	466	466
15	1999	346	79	0	1290	572	261	NA	2548	0.19	1.38	6.03	1.12	476	476
16	2000	338	76	0	1293	604	259	NA	2570	0.25	1.88	8.36	1.53	635	635
17	2001	331	74	0	1294	636	256	NA	2591	0.22	1.76	7.85	1.43	581	581
18	2002	327	72	0	1294	653	254	NA	2600	0.18	1.40	6.38	1.15	459	459
19	2003	320	70	0	1296	674	254	NA	2614	0.23	1.88	8.59	1.54	601	601
20	2004	305	63	0	1306	722	256	NA	2652	0.19	1.67	8.08	1.38	509	509

	Year	Unprotected	Unprotected	Cathodically	Cathodically	Plastic	CI &WI	Cu	Total	All Leaks	Cor Leaks	Cor Leaks	Cor Leaks	Total	Cor
		Bare	Coated	Protected	Protected				Number	per 1000	per 1000	per 1000	per 1000	Svc	
		Steel Svcs	Steel Svcs	B.S. Svcs	C.S. Svcs	Svcs	Svcs	Svcs	of Svcs	Svcs	BS Svcs	UCS Svcs	US Svcs	Leaks	svc
H	1985	31170	9577	0	32457	10638	20	0	83862	5.53	6.29	20.47	4.81	464	196
	1986	30528	9474	0	32390	13700	20	0	86112	3.62	3.01	9.71	2.30	312	92
	1987	29905	9368	0	32306	17388	20	0	88987	5.15	4.88	15.58	3.72	458	146
	1988	28803	9211	0	32119	21172	20	0	91325	3.39	3.44	10.75	2.60	310	99
Г	1989	28001	9122	0	32020	24110	20	0	93273	5.27	6.18	18.97	4.66	492	173
Г	1990	27072	8982	0	31882	27452	20	0	95408	1.41	4.99	15.03	3.74	135	135
Г	1991	25936	8843	0	31780	30703	20	0	97282	2.51	9.41	27.59	7.02	244	244
Г	1992	24859	8668	0	31612	34848	20	0	100007	1.82	7.32	21.00	5.43	182	182
Г	1993	24544	8596	0	31566	38148	0	0	102854	2.73	11.45	32.69	8.48	281	281
Г	1994	24053	8489	0	31441	41283	0	0	105266	2.64	11.56	32.75	8.54	278	278
Г	1995	23542	8381	0	31305	44099	0	0	107327	1.73	7.90	22.19	5.83	186	186
Г	1996	22963	8251	0	31128	48003	0	0	110345	1.88	9.06	25.21	6.66	208	208
Г	1997	22332	8063	0	30810	51225	0	0	112430	1.64	8.24	22.82	6.05	184	184
Г	1998	21677	7873	0	30531	55081	0	0	115162	2.75	14.62	40.26	10.73	317	317
Г	1999	21103	7454	0	30321	57785	0	0	116663	2.13	11.80	33.40	8.72	249	249
Г	2000	20566	7099	0	30181	60620	0	0	118466	1.98	11.43	33.10	8.49	235	235
Г	2001	20208	6518	0	30181	62542	0	0	119449	1.82	10.74	33.29	8.12	217	217
Г	2002	19564	6501	0	30181	64609	0	0	120855	1.24	7.67	23.07	5.75	150	150
Г	2003	19099	6077	0	30181	66797	0	0	122154	2.02	12.93	40.65	9.81	247	247
Г	2004	18631	5509	0	30181	68983	0	0	123304	1.43	9.45	31.95	7.29	176	176

Bay State Gas Company Historical Mains and Services Data Springfield Division

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2002

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2004

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565

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368

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Mains Year Unprotected Unprotected Cathodically Cathodically Plastic Cast & Copper Total All Leaks Cor Leaks Cor Leaks Cor Leaks Total Cor Per Mile Bare Coated Protected Protected Wrought Miles of per all Miles Per Mile Per Mile Main Steel Steel Bare Steel **Coated Steel** Iron Main Main of Main of BS of UCS of US Leaks Line No. 1985 156 229 369 16 480 NA 1250 0.41 0.51 0.35 0.21 510 80 1986 0.40 0.41 153 229 369 478 NA 1260 510 94 2 0 31 0.61 0.25 3 1987 152 229 0 368 55 477 NA 1281 0.47 0.52 0.34 0.21 597 79 1988 149 229 0 368 86 475 NA 1307 0.36 0.40 0.26 0.16 467 60 5 1989 147 229 368 104 473 NA 0.20 0.44 0.28 267 64 1321 0.17 1990 145 229 368 126 471 NA 1339 0.40 0.61 0.38 0.24 541 88 1991 142 229 368 151 465 NA 1355 0.24 0.41 0.25 330 58 0.16 8 1992 139 229 179 NA 0.16 0.31 0.19 43 0 368 461 1376 0.12 215 9 1993 137 228 369 202 453 NA 1389 0.25 0.42 0.25 0.16 343 58 10 1994 132 228 0 370 234 443 NA 1407 0.34 0.59 0.34 0.22 483 78 11 1995 129 228 0 369 250 440 NA 1416 0.35 0.74 0.42 0.27 489 95 12 1996 127 102 0 497 266 435 NA 1427 0.30 0.67 0.83 0.37 421 85 13 1997 123 83 515 285 428 NA 1434 0.24 0.40 0.59 0.24 337 49 0 14 54 NA 0.23 0.54 328 65 1998 120 0 546 306 424 1450 1.20 0.37 15 1999 120 53 546 325 422 NA 1466 0.32 0.82 1.85 0.57 468 98 53 546 340 433 16 2000 119 418 NA 1476 0.29 0.71 1.58 0.49 84 0 17 2001 118 53 0 546 353 416 NA 1486 0.26 0.43 0.96 0.30 380 51

412

410

396

NA

NA

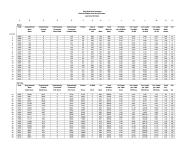
NA

1489

1493

1487

Year	Unprotected Bare	Unprotected Coated	Cathodically Protected	Cathodically Protected	Plastic	CI &WI	Cu	Total Number	All Leaks per 1000	Cor Leaks per 1000	Cor Leaks per 1000	Cor Leaks per 1000	Total Svc	Co
	Steel Svcs	Steel Svcs	B.S. Svcs	C.S. Svcs	Svcs	Svcs	Svcs	of Svcs	Svcs	BS Svcs	UCS Svcs	US Svcs	Leaks	svo
1985	48139	3014	0	15566	3276	0	0	69995	7.11	8.12	129.73	7.64	498	391
1986	47657	3014	0	15555	4817	0	0	71043	6.08	7.39	116.79	6.95	432	352
1987	47057	3014	0	15503	6808	0	0	72382	7.10	8.39	131.06	7.89	514	395
1988	46449	3014	0	15375	8895	0	0	73733	5.37	6.39	98.54	6.00	396	297
1989	45702	3014	0	15150	10661	0	0	74527	5.97	7.20	109.16	6.75	445	329
1990	44705	3014	0	14944	12122	0	0	74785	5.91	7.69	114.13	7.21	442	344
1991	43885	3014	0	14837	13490	0	0	75226	6.75	7.52	109.49	7.04	508	330
1992	43308	2941	0	14816	15404	0	0	76469	4.07	4.78	70.38	4.48	311	207
1993	42647	2826	0	14817	17486	0	0	77776	6.15	7.34	110.76	6.88	478	313
1994	39183	2756	0	17337	19546	0	0	78822	6.60	9.47	134.62	8.85	520	371
1995	38422	2651	0	17281	21486	0	0	79840	7.26	10.96	158.81	10.25	580	421
1996	37798	2448	0	17254	23372	0	0	80872	6.83	10.93	168.71	10.26	552	413
1997	36680	2238	0	17232	25024	0	0	81174	5.54	8.64	141.64	8.15	450	317
1998	35744	2138	0	17146	26679	0	0	81707	7.01	12.28	205.33	11.59	573	439
1999	35525	2088	0	17151	28425	0	0	83189	7.68	13.26	225.57	12.52	639	471
2000	35355	2059	0	17128	30187	0	0	84729	6.62	11.96	205.44	11.31	561	423
2001	35182	2009	0	17115	31550	0	0	85856	6.44	12.62	221.01	11.94	553	444
2002	34465	1936	0	17076	32958	0	0	86435	6.80	12.62	224.69	11.95	588	435
2003	33785	1871	0	17030	34148	0	0	86834	7.14	14.92	269.37	14.14	620	504
2004	33020	1632	0	17093	35532	0	0	87277	6.71	14.35	290.44	13.68	586	474



Bay State Gas Company Historical Mains and Services Data Consolidated

В С D Е F Α G Н J Κ L М Ν Mains Year Unprotected Unprotected Cathodically Cathodically Plastic Cast & Copper Total All Leaks Cor Leaks Cor Leaks Cor Leaks Total Cor per all Miles Per Mile Per Mile Bare Coated Protected Protected Wrought Miles of Per Mile Main Steel Steel Bare Steel **Coated Steel** Iron Main Main of Main of BS of UCS of US Leaks Line No. 0.53 NA 0.29 0.52 0.26 NA 0.57 0.55 0.27 0.28 NA 0.25 0.41 0.39 0.20 NA 0.25 0.36 0.46 0.20 NA 0.21 0.55 0.72 0.31 NA 0.29 0.53 0.71 0.30 0.65 Ω NA 0.25 0.94 0.38 NA 0.20 0.52 0.76 0.31 NA 0.26 0.76 1.24 0.47 NA 0.40 1.11 1.91 0.70 NA 0.32 0.96 1.82 0.63 0.96 0.74 NA 3.13 0.29 NA 0.26 0.84 3.01 0.65 NA 0.32 1.09 4.27 Ω 0.87 NA 0.33 1.18 4.68 0.94 NA 0.36 1.48 6.05 1.19 NA 0.31 1.28 5.24 1.03 NA 0.31 1.16 5.47 0.96 NA 0.36 1.52 7.07 1.25 NA 0.38 1.41 6.36 1.16 Services Year Unprotected Unprotected Cathodically Cathodically Plastic CI &WI Cu Total All Leaks Cor Leaks Cor Leaks Cor Leaks Total Cor Bare Coated Protected Protected Number per 1000 per 1000 per 1000 per 1000 Svc Steel Sycs Steel Svcs B.S. Svcs C.S. Svcs Svcs Svcs Svcs of Svcs Svcs BS Svcs UCS Svcs US Svcs Leaks svc 5.85 6.80 36.56 5.73 4.86 6.10 33.01 5.15 5.91 7.25 39.38 6.12 4.39 4.95 30.98 4.27 5.52 6.83 43.69 5.90 44 59 Ω 4 52 6.89 5.97 6.07 8.73 56.34 7.56 4.75 5.48 36.16 4.76 6.07 7.59 50.09 6.59 7.40 10.16 67.63 8.83 7.64 9.33 62.00 8.11 6.43 9.99 64.00 8.64 6 12 8.50 55 11 Ω Ω 7.37 7.44 13.46 86.90 11.65 7.13 12.66 84.52 11.01 6.32 11.80 81.22 10.30 6.84 11.73 84.85 10.31 77.38 5.95 10.80 9.48 7.24 14.52 107.36 12.79 6.46 13.99 111.67 12.44

RESPONSE OF BAY STATE GAS COMPANY TO RECORD REQUESTS FROM THE D.T.E. D.T.E. 05-27

Date: July 12, 2005

Responsible: Danny G. Cote, General Manager

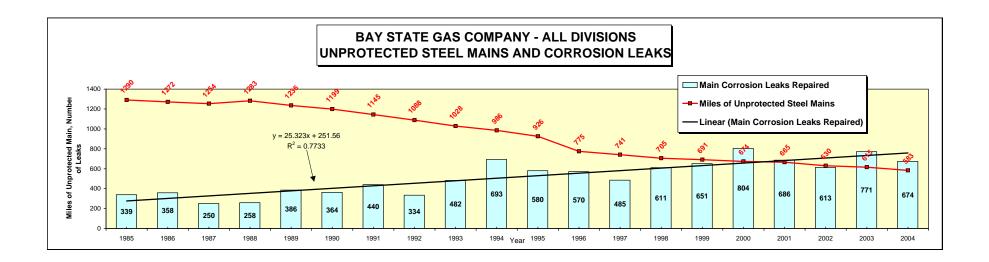
RR-DTE-11: Provide background data on regression analysis.

Response: Attachment RR-DTE-11 (a) provides a graph, data set and linear

regression statistical summary for the main corrosion leaks repaired. Attachment RR-DTE-11 (b) provides a graph, data set and linear

regression statistical summary for the corrosion leaks repaired per mile of

bare and coated unprotected steel main.



Bay State Gas Company D.T.E. 05-27 Attachment RR-DTE-11(a) Page 2 of 3

ALL BSG MAINS

ALL BSG	MAINS						
			Cathodically	Cathodically		Corrosion	
Calendar	Unprotected	Unprotected	Protected Bare	Protected	Unprotected	Leaks Repaired	
Year	Bare Steel	Coated Steel	Steel	Coated Steel	Steel Mains	or Eliminated	
1985	636	654	0	1480	1290	339	
1986	623	649	0	1500	1272	358	
1987	615	639	0	1509	1254	250	
1988	721	562	0	1477	1283	258	
1989	700	536	0	1524	1236	386	
1990	688	511	0	1558	1199	364	
1991	677	468	0	1600	1145	440	
1992	648	440	0	1650	1088	334	
1993	638	390	0	1722	1028	482	
1994	624	362	0	1738	986	693	
1995	607	319	0	1781	926	580	
1996	593	182	0	1925	775	570	
1997	580	161	0	1950	741	485	
1998	562	143	0	1976	705	611	
1999	552	139	0	1985	691	651	
2000	542	132	0	1993	674	804	
2001	534	131	0	1995	665	686	
2002	518	112	0	2011	630	613	
2003	506	109	0	2024	615	771	
2004	477	106	0	2034	583	674	

ALL BSG			
Calendar Year	Data Year	Corrosion Leaks Repaired or Eliminated	Unprotected Steel Mains
1985	1	339	1290
1986	2	358	1272
1987	3	250	1254
1988	4	258	1283
1989	5	386	1236
1990	6	364	1199
1991	7	440	1145
1992	8	334	1088
1993	9	482	1028
1994	10	693	986
1995	11	580	926
1996	12	570	775
1997	13	485	741
1998	14	611	705
1999	15	651	691
2000	16	804	674
2001	17	686	665
2002	18	613	630
2003	19	771	615
2004	20	674	583

SUMMARY OUTPUT

Regression Statistics									
Multiple R	0.879377123								
R Square	0.773304125								
Adjusted R Square	0.760709909								
Standard Error	83.33525386								
Observations	20								

ANOVA

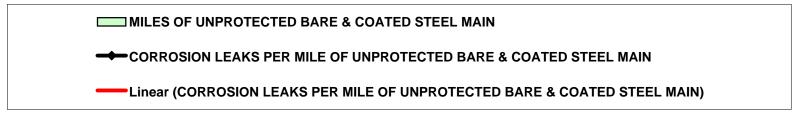
	df	SS	MS	F	Significance F
Regression	1	426419.19	426419.1883	61.4015	3.28793E-07
Residual	18	125005.76	6944.764536		
Total	19	551424.95			

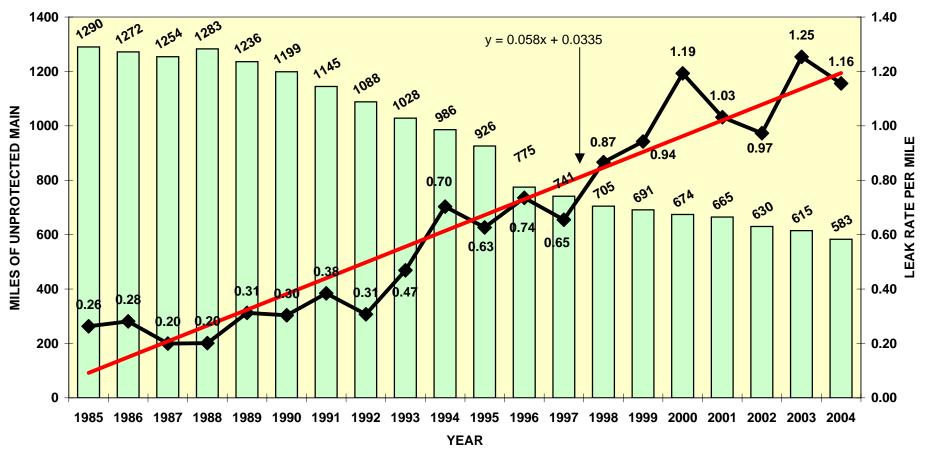
	Coefficients	Standard Error	t Stat	P-value	Lower 95%	Upper 95%	Lower 95.0%	Upper 95.0%
Intercept	251.5631579	38.71184682	6.498350726	4.13E-06	170.2325228	332.893793	170.2325228	332.893793
Data Year	25.32255639	3.231602535	7.835913024	3.29E-07	18.53320615	32.11190664	18.53320615	32.11190664

RESIDUAL OUTPUT

	Predicted		
	Corrosion		
	Leaks		
	Repaired or		Standard
Observation	Eliminated	Residuals	Residuals
1	276.8857143	62.114286	0.765778697
2	302.2082707	55.791729	0.687830783
3	327.5308271	-77.53083	-0.9558422
4	352.8533835	-94.85338	-1.1694041
5	378.1759398	7.8240602	0.096459269
6	403.4984962	-39.4985	-0.48695894
7	428.8210526	11.178947	0.137820143
8	454.143609	-120.1436	-1.48119576
9	479.4661654	2.5338346	0.031238491
10	504.7887218	188.21128	2.320371002
11	530.1112782	49.888722	0.615055296
12	555.4338346	14.566165	0.179579609
13	580.756391	-95.75639	-1.18053687
14	606.0789474	4.9210526	0.060669413
15	631.4015038	19.598496	0.241620921
16	656.7240602	147.27594	1.815697887
17	682.0466165	3.9533835	0.048739461
18	707.3691729	-94.36917	-1.16343449
19	732.6917293	38.308271	0.472285196
20	758.0142857	-84.01429	-1.03577381

BAY STATE GAS - ALL DIVISIONS MILES OF UNPROTECTED BARE & COATED STEEL MAIN AND CORROSION LEAK REPAIR RATE PER MILE





Bay State Gas C D.T.I Attachment RR-DI

																<i>F</i>	Attachr	nent R	<u>ו ט-א</u>
																			Ę
	636	623	615	721	700	688	677	648	638	624	607	593	580	562	552	542	534	518	506
	654	649	639	562	536	511	468	440	390	362	319	182	161	143	139	132	131	112	109
	4000	4070	4054	4000	4000	4400	4445	4000	4000	000	000	775	744	705	CO4	C7.4	CCE	000	C45
CORROSION LEAK	1290	1272	1254	1283	1236	1199	1145	1088	1028	986	926	775	741	705	691	674	665	630	615
CORROSION LEAR																			
	0.26	0.28	0.20	0.20	0.31	0.30	0.38	0.31	0 47	0.70	0.63	0.74	0.65	0.87	0.94	1 19	1 03	0.97	1 2!
	0.20	0.20	0.20	0.20	0.01	0.00	0.00	0.01	0.11	0.70	0.00	0.7 1	0.00	0.01	0.01	1110	1100	0.01	

		CORROSION
		LEAKS PER
		MILE OF
		UNPROTECTED
		BARE &
		COATED STEEL
Calendar Year	Data Year	MAIN
1985	1	0.262790698
1986	2	0.281446541
1987	3	0.199362041
1988	4	0.201091193
1989	5	0.312297735
1990	6	0.303586322
1991	7	0.384279476
1992	8	0.306985294
1993	9	0.468871595
1994	10	0.702839757
1995	11	0.626349892
1996	12	0.735483871
1997	13	0.654520918
1998	14	0.866666667
1999	15	0.94211288
2000	16	1.192878338
2001	17	1.031578947
2002	18	0.973015873
2003	19	1.253658537
2004	20	1.156089194

SUMMARY OUTPUT

Regression Statistics									
Multiple R	0.955452226								
R Square	0.912888956								
Adjusted R Square	0.908049453								
Standard Error	0.108946158								
Observations	20								

ANOVA

	df	SS	MS	F	Significance F
Regression	1	2.238932905	2.2389329	188.63281	5.58052E-11
Residual	18	0.213646777	0.0118693		
Total	19	2.452579682			

	Coefficients	Standard Error	t Stat	P-value	Lower 95%	Upper 95%	Lower 95.0%	Upper 95.0%
Intercept	0.033540409	0.050608917	0.6627371	0.51589633	-0.072785063	0.139865881	-0.07278506	0.139865881
Data Year	0.058024274	0.004224751	13.734366	5.5805E-11	0.049148395	0.066900153	0.049148395	0.066900153

RESIDUAL OUTPUT

	Predicted		
	CORROSION		
	LEAKS PER		
	MILE OF		
	UNPROTECTED		
	BARE &		
	COATED STEEL		Standard
Observation	MAIN	Residuals	Residuals
1	0.091564683	0.171226014	1.6147243
2	0.149588957	0.131857583	1.2434655
3	0.207613232	-0.00825119	-0.077812
4	0.265637506	-0.064546313	-0.608695
5	0.32366178	-0.011364046	-0.107167
6	0.381686054	-0.078099732	-0.736509
7	0.439710329	-0.055430853	-0.522733
8	0.497734603	-0.190749309	-1.798836
9	0.555758877	-0.086887282	-0.819379
10	0.613783151	0.089056605	0.8398365
11	0.671807425	-0.045457533	-0.428681
12	0.7298317	0.005652171	0.0533021
13	0.787855974	-0.133335056	-1.257399
14	0.845880248	0.020786419	0.1960236
15	0.903904522	0.038208358	0.3603189
16	0.961928797	0.230949542	2.1779391
17	1.019953071	0.011625877	0.1096363
18	1.077977345	-0.104961472	-0.989825
19	1.136001619	0.117656917	1.109548
20	1.194025893	-0.0379367	-0.357757

RESPONSE OF BAY STATE GAS COMPANY TO RECORD REQUESTS FROM THE D.T.E. D.T.E. 05-27

Date: July 12, 2005

Responsible: Danny G. Cote, General Manager

RR-DTE-12: Provide the Department with the data request that contains a listing of the total number of class 1, 2 and 3 leaks.

Response: Please see Information Request DTE-3-12 for a listing of the total number

of class 1, 2 and 3 leaks.

RESPONSE OF BAY STATE GAS COMPANY TO RECORD REQUESTS FROM THE D.T.E. D.T.E. 05-27

Date: July 12, 2005

Responsible: Danny G. Cote, General Manager

RR-DTE-13: Please provide a list of specific research projects - not general program ideas - that BSG intends to fund with ratepayer funds. For each project please provide: the date (month and year) the project began: GTI annualized budget; BSG's annual contribution; expected end date; amounts contributed by other entities (list entities); expected benefits to BSG in \$/year.

Bay State Gas intends to participate in the Operations Technology Response: Development (OTD) program as well as specific environmental projects with the Environmental Issues Consortium (EIC). The OTD program allows the utility to fund specific projects that will have direct benefit to the utility and it's ratepayers. Based on the current slate of OTD projects and operational needs of Bay State Gas Company, it is anticipated that Bay State Gas would invest in the projects identified in Attachment RR-DTE-

> Please see Attachment RR-DTE-13 (a) for additional project details, financial details and benefits analysis. Attachment RR-DTE-13 (a) provides project details and budget information along with a summary of expected benefits. Attachment RR-DTE-13 (b) is a benefits calculation summary that lists both quantifiable and intangible benefits of the proposed research projects.

> Other entities and their project co-funding levels are considered confidential information to the Operations Technology Development, Inc. Therefore, Bay State Gas has supplied an aggregate co-funding level inclusive of all other entities. This data can be found on Attachment RR-DTE-13 (a) in the column labeled "Cofunding by Other Entities".

The nature of these research projects and others within the OTD and similar programs results in benefits such as cost savings and avoidance, environmental compliance and increased safety of both the general public and utility employees. The expected benefits in Attachment RR-DTE-13 (a) are an estimate of expected cost savings and do not include intangible benefits as listed in Attachment RR-DTE-13 (b).

13 (a).

(Financials are in \$000)

	Date Project	Expected	2003 & 2004	2005	2006	BSG Funding 2003 &	Proposed BSG Funding	Proposed BSG Funding	Cofunding by Other	Expected Annual
Project	Began	End Date	Budget	Budget ¹	Budget ¹	2004	2005 ²	2006 ²	Entities	Benefits ^{3,4}
Underground Facility Pinpointing	09/03	11/05	503	177	45	167	0	10	548	20
Remote Leak Survey Using Laser	03/04	02/06	215	187	63	15	0	20	430	58
Non-Interrupted Meter Change Out Kit	04/04	11/06	270	243	291	50	0	50	704	342
Improving Crew Truck and Equipment Productivity	01/05	12/06	0	130	70	0	0	20	180	50
Continued Development of Inflatable By-Pass Stopper and Repair	01/05	12/05	0	125	0	0	0	0	125	20
Development/Enhancement of Trenchless Service Installation Through Keyholes	04/04	10/06	185	203	112	16	0	25	459	50
Camera Inspections on Live Mains thru Keyholes	01/05	12/06	0	135	141	0	0	30	246	20
Reserve for new 2006 OTD projects								68		
Linking MGP Fuels to MGP Byproducts with Stable Carbon										
Isotopes	07/05	12/06	0	13	27	0	0	27	13	25
Totals:			1,173	1,213	2,386	248	0	250	2,692	584

Footnotes:

- 1. Budget figures as of July 7, 2005. Budgets are subject to change based on project results and guidance from investors.
- 2. 2005 and 2006 budget estimates may change based on success of projects, available cofunding by other entities and introduction of new projects of interest to BSG. The OTD program allows each utility to allocate funds to projects of greatest value to their utility and ratepayers. Therefore, budgeting and funding levels are dynamic in nature.
- 3. Expected annual benefits were calculated in RR-DTE-13 Attachment A Sheet 2. Expected annual benefits assume the following:
 - Assumes project achieves technical success and becomes a commercially viable product/process.
 - Timing of annual benefits may vary based on time required to bring product/process to market, implementation timeframe for utility operations, learning curve and training required for efficient operations.
- 4. Expected annual benefits were calculated based on the above listed projects which are of high value to BSG. Within the OTD program, OTD members have access to all projects undertaken (See AG-18-01 Attachment B for list of all current OTD projects), therefore additional indirect benefits and leverage of research funding will be realized.

These savings estimates do not include possible capital costs of implementing the various technologies.

Underground Facility Pinpointing

Benefits:

Minimize third party damage to gas facilities

Minimize cost to repair gas facilities

Increase safety for general public and utility workers

Quantifiable Benefits:

Average cost to repair third party damage (industry survey): \$800
Assume avoidance of 25 damages per year: 25
Estimated annual cost avoidance: \$20,000

Remote Leak Survey Using Laser

Benefits

Increase productivity of walking survey

Quantifiable Benefits:

Average services walked per man-day (industry survey):	123
Annual services per year surveyed for Bay State Gas:	100000
Assume 30% of services could be surveyed via mobile laser:	0.3
Assume laser productivity of 300 services per day:	300
Assume fully loaded man-hour costs per hour:	\$50
Assume 8 hour work days:	8
Current walking survey cost:	\$97,561
Calculation: (services/yr)*(30%)*(hr/day)*(\$/hr)/(services/day)	
Proposed walking survey cost:	\$40,000
Estimated annual cost savings:	\$57,561

Non-Interrupted Meter Change Out Kit

Benefits:

Minimize appointment making for meter change outs

Decrease customer inconvenience

Increase productivity

Minimize missed appointments and return trips

Minimize customer relights of equipment

Quantifiable Benefits: Bay State Gas meter changes per year:

gaartinable Berlente.	
Bay State Gas meter changes per year:	40000
Less 10% - 15% commercial/industrial meters:	5000
Net residential meters:	35000
Assume applicability to 50% of meters:	0.5
Estimated meter applicability per year:	17500
Existing meter changes per day (average):	6
Proposed meter changes per day:	8
Existing cost per meter change:	\$67
Calculation: (8hrs/meters per day)*(\$/hr)	
Proposed cost per meter change:	\$50
Estimated savings per meter change:	\$17
Estimated annual cost savings from productivity increase:	\$291,667
Calculation: (savings per meter)*(# meters)	
Reduction in appointment making & scheduling (man-year):	0.5
Man-days:	125
Hours per day:	8
Fully loaded hourly rate:	50
Estimated annual cost savings from appointments/scheduling:	\$50,000
3g.	,

\$341,667

Improving Crew Truck and Equipment Productivity

Total estimated annual savings:

Benefits:

Improved ergonomics Healthier workforce Reduction in lost time / workers compensation claims Increase in productivity

Advanced electronics and real-time data communications exchange

Quantifiable Benefits:

Average lost time accident cost (industry survey, \$20 - \$30K): \$25,000
Assume prevention of 2 lost time accidents per year: 2
Estimated annual cost avoidance: \$50,000

Inflatable Bypass Stopper

Benefits:

Maintain gas service during third party damage Minimize inconvenience to gas customers Increase utility worker and general public safety

Quantifiable Benefits:

Assume average time to relight per incident (man-hours): 40
Fully loaded hourly rate: \$50
Average cost to relight per incident: \$2,000
Assume usage per year: 10
Estimated annual cost avoidance: \$20,000

Trenchless Service Installations Through Keyhole

Benefits:

Reduced cost of providing natural gas service to both new and existing customers

Reduce pavement and landscaping restoration

Minimize public inconvenience from traffic congestion and roadway/sidewalk disturbance

Quantifiable Benefits:

Assume savings per service installation or renewal: \$100
Assume applicability to 500 services per year: 500
Estimated annual cost savings: \$50,000

Camera Inspection on Live Mains Through Keyhole

Benefits:

Minimize time to identify distribution issue Minimize excavation and restoration costs Minimize inconvenience (outage) to gas customers Minimize inconvenience to general public

Quantifiable Benefits:

Assume time savings of 2 days for 2 man crew for distribution investigation (man-hours):

Fully loaded hourly rate:

Labor savings per use:

Excavation / restoration savings per use:

Stimated annual cost avoidance:

\$2,000

Linking MGP Fuels to MGP Byproducts

Benefits:

Determination of where and how wastes were originated Improve estimation of contamination age Proving or disproving waste liability Reduction in litigation expense

Quantifiable Benefits:

Cost savings are very much dependent on site findings/testing and determination of liability.

Estimate savings per year: \$25,000

RESPONSE OF BAY STATE GAS COMPANY TO RECORD REQUESTS FROM THE D.T.E. D.T.E. 05-27

Date: July 12, 2005

Responsible: James Harrison, Consultant

RR-DTE-24: Provide a page and line reference for the numbers in rows 2 and 5

through 10, Sch. JLH-2-1, pp. 5 (sequential page 5-143).

Response: The following are the references for Line 2:

Column 4 \$20,756,691 Workpapers Exh. BSG/JLH-2, Page 234,

the sum of Lines 2 to 4 and 23, Total

Company column.

Column 5 \$19,840,295 Exh. BSG/JLH-2, Schedule JLH-2-2, Page

15 of 92, the sum of Lines 2 to 4 and 23,

Total Company column.

Column 6 \$916,396 Exh. BSG/JLH-2, Schedule JLH-2-3, Page

15 of 92, the sum of Lines 2 to 4 and 23,

Total Company column.

The following are the references for Line 5:

Column 4 \$324,558,618 Workpapers Exh. BSG/JLH-2, Page 238,

Line 7, Total Company column.

Column 5 \$0 Exh. BSG/JLH-2, Schedule JLH-2-2, Page

19 of 92, Line 7, Total Company column.

Column 6 \$324,558,618 Exh. BSG/JLH-2, Schedule JLH-2-3, Page

19 of 92, Line 7, Total Company column.

The following are the references for Line 6:

Column 4 \$99,528,001 Workpapers Exh. BSG/JLH-2, Page 246,

Line 32 less Page 238, Line 7, Total

Company column.

Column 5 \$86,294,456 Exh. BSG/JLH-2, Schedule JLH-2-2, Page

27 of 92, Line 32 less Page 19 of 92, Line

7, Total Company column.

COMMONWEALTH OF MASSACHUSETTS DEPARTMENT OF TELECOMMUNICATIONS AND ENERGY RESPONSE OF BAY STATE GAS COMPANY TO RECORD REQUESTS FROM THE D.T.E. D.T.E. 05-27

RR-DTE-24, Continued

-24, Continued					
Column	n 6 \$13,232,54	Exh. BSG/JLH-2, Schedule JLH-2-3, Page 27 of 92, Line 32 less Page 19 of 92, Line 7, Total Company column.			
The follo	owing are the refere	ences for Line 7:			
Columr	n 4 \$28,800,95	Workpapers Exh. BSG/JLH-2, Page 250, Line 20 less Line 19, less Page 248, Line 7, Total Company columns.			
Columr	n 5 \$28,159,85	55 Exh. BSG/JLH-2, Schedule JLH-2-2, Page 31 of 92, Line 20 less Line 19, less Page 29 of 92, Line 7, Total Company columns.			
Columr	n 6 \$641,10	22 Exh. BSG/JLH-2, Schedule JLH-2-3, Page 31 of 92, Line 20 less Line 19, less Page 29 of 92, Line 7, Total Company columns.			
The following are the references for Line 8:					
Column	n 4 \$6,552,89	Workpapers Exh. BSG/JLH-2, Page 248, Line 7 plus Page 250, Line 19, Total Company columns.			
Column	n 5 \$6,403,78	Exh. BSG/JLH-2, Schedule JLH-2-2, Page 29 of 92, Line 7 plus Page 31 of 92, Line 19, Total Company columns.			
Columr	n 6 \$149,11	Exh. BSG/JLH-2, Schedule JLH-2-3, Page 29 of 92, Line 7 plus Page 31 of 92, Line 19, Total Company columns.			
The following are the references for Line 9:					
Columr	n 4 \$10,067,16	Workpapers Exh. BSG/JLH-2, Page 252, Line 13, Total Company column.			
Columr	n 5 \$9,775,48	Exh. BSG/JLH-2, Schedule JLH-2-2, Page 33 of 92, Line 13, Total Company column.			
Column	n 6 \$291,68	Exh. BSG/JLH-2, Schedule JLH-2-3, Page 33 of 92, Line 13, Total Company column.			

COMMONWEALTH OF MASSACHUSETTS DEPARTMENT OF TELECOMMUNICATIONS AND ENERGY RESPONSE OF BAY STATE GAS COMPANY TO RECORD REQUESTS FROM THE D.T.E.

D.T.E. 05-27

RR-DTE-24, Continued

The following are the references for Line 10:

Column 4	\$72,506	Workpapers Exh. BSG/JLH-2, Page 252, Line 19, Total Company column.
Column 5	\$72,506	Exh. BSG/JLH-2, Schedule JLH-2-2, Page 33 of 92, Line 19, Total Company column.
Column 6	\$0	Exh. BSG/JLH-2, Schedule JLH-2-3, Page 33 of 92, Line 19, Total Company column.

RESPONSE OF BAY STATE GAS COMPANY TO RECORD REQUESTS FROM THE D.T.E. D.T.E. 05-27

Date: July 12, 2005

Responsible: James Harrison, Consultant

RR-DTE-25: For the record, explain the difference or reconcile the difference between

\$7,118,165 of bad debt expense from Mr. Ferro's schedule with your

\$7,082,443 in Sch. JLH-3-14, page 5 of 5.

Response: The difference between the two bad debt amounts is that the \$7,082,443

in Exh. BSG/JLH-2, Schedule JLH-2-4, Page 12 of 31, Line 25,

Production column represents the functionalized bad debt expense. This is the bad debt expense produced by functionalizing the pro forma

uncollectible accounts expense identified by Mr. Skirtich in the cost of

service study.

The \$7,118,165 of bad debt expense shown in Exh. BSG/JAF-1, Schedule BSG/JAF-1-1, Sheet 2 of 2, Line 22, Column 3, represents the Indirect Bad Debt Revenues for the test period. This amount is included in present revenues in the cost of service study. See Workpapers Exh. BSG/JLH-2, Page 287, Line 6. The total of Lines 2 through 9 equals Line 1. The total of Line 1 is shown on Page 234, Line 1.